

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

23/03/17

	February '17	February '16	% Change	Jan-Feb '17	Jan-Feb '16	% Change
AUSTRIA	2.743	2.843	-3,5%	5.483	5.128	6,9%
BELGIUM	6.742	5.936	13,6%	13.648	11.973	14,0%
BULGARIA	472	395	19,5%	747	672	11,2%
CROATIA	574	569	0,9%	1.141	1.097	4,0%
CYPRUS	145	148	-2,0%	301	263	14,4%
CZECH REPUBLIC	1.335	1.381	-3,3%	2.799	2.577	8,6%
DENMARK	2.523	2.911	-13,3%	5.189	5.751	-9,8%
ESTONIA	328	264	24,2%	707	599	18,0%
FINLAND	1.227	986	24,4%	2.667	2.135	24,9%
FRANCE	34.521	33.096	4,3%	65.364	61.057	7,1%
GERMANY	18.327	18.329	-0,01%	36.272	35.298	2,8%
GREECE	529	259	104,2%	1.181	776	52,2%
HUNGARY	1.297	1.513	-14,3%	2.503	2.824	-11,4%
IRELAND	2.497	3.457	-27,8%	8.864	10.012	-11,5%
ITALY	13.900	12.728	9,2%	26.100	24.345	7,2%
LATVIA	121	174	-30,5%	255	346	-26,3%
LITHUANIA	165	211	-21,8%	398	435	-8,5%
LUXEMBOURG	331	335	-1,2%	724	645	12,2%
NETHERLANDS	6.032	6.306	-4,3%	14.621	13.695	6,8%
POLAND	4.653	4.620	0,7%	8.511	8.607	-1,1%
PORTUGAL	2.525	2.213	14,1%	5.097	4.249	20,0%
ROMANIA	1.787	1.100	62,5%	2.777	2.123	30,8%
SLOVAKIA	602	585	2,9%	1.095	1.090	0,5%
SLOVENIA	874	748	16,8%	1.837	1.635	12,4%
SPAIN	14.614	12.721	14,9%	28.502	23.277	22,4%
SWEDEN	3.981	4.210	-5,4%	7.566	7.013	7,9%
UNITED KINGDOM	13.291	13.891	-4,3%	34.654	34.993	-1,0%
EUROPEAN UNION	136.136	131.929	3,2%	279.003	262.615	6,2%
EU15³	123.783	120.221	3,0%	255.932	240.347	6,5%
EU12⁴	12.353	11.708	5,5%	23.071	22.268	3,6%
ICELAND	123	142	-13,4%	279	272	2,6%
NORWAY	2.596	2.486	4,4%	4.480	4.375	2,4%
SWITZERLAND	2.362	2.388	-1,1%	4.724	4.740	-0,3%
EFTA	5.081	5.016	1,3%	9.483	9.387	1,0%
EU+EFTA	141.217	136.945	3,1%	288.486	272.002	6,1%
WESTERN EUROPE (EU15+EFTA)	128.864	125.237	2,9%	265.415	249.734	6,3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

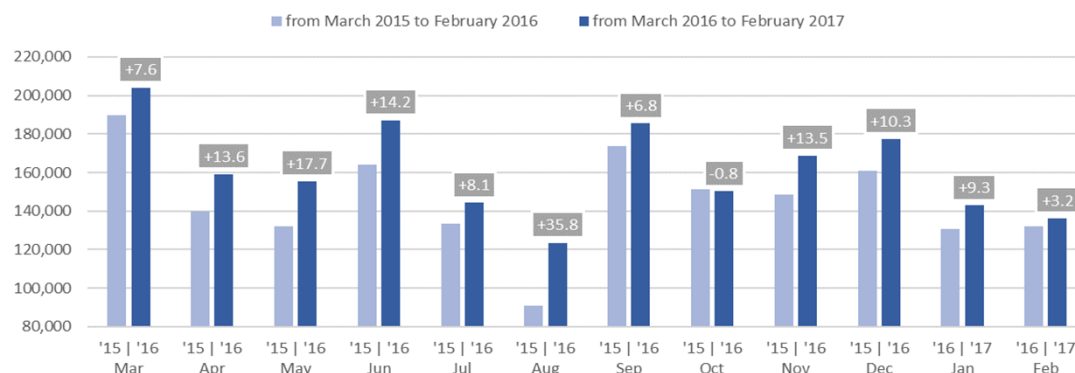
¹ Data for Malta unavailable

³ Member States before the 2004 enlargement

² Including Light Buses & Coaches

⁴ Member States having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL
EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

23/03/17

	February '17	February '16	% Change	Jan-Feb '17	Jan-Feb '16	% Change
AUSTRIA	636	556	14,4%	1.206	1.082	11,5%
BELGIUM	757	604	25,3%	1.679	1.553	8,1%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	85	90	-5,6%	203	216	-6,0%
CYPRUS	5	2	150,0%	20	2	900,0%
CZECH REPUBLIC ³	599	743	-19,4%	1.330	1.489	-10,7%
DENMARK	342	310	10,3%	651	652	-0,2%
ESTONIA	69	75	-8,0%	233	196	18,9%
FINLAND	212	199	6,5%	523	429	21,9%
FRANCE	3.100	3.046	1,8%	6.564	6.139	6,9%
GERMANY	4.954	4.788	3,5%	9.647	9.776	-1,3%
GREECE	10	16	-37,5%	25	47	-46,8%
HUNGARY	385	395	-2,5%	654	695	-5,9%
IRELAND ⁴	224	198	13,1%	600	569	5,4%
ITALY ⁵	1.503	1.253	20,0%	3.281	2.411	36,1%
LATVIA	100	98	2,0%	226	205	10,2%
LITHUANIA ⁴	630	560	12,5%	1.135	815	39,3%
LUXEMBOURG ⁴	73	119	-38,7%	165	244	-32,4%
NETHERLANDS	1.031	1.276	-19,2%	2.506	2.734	-8,3%
POLAND	1.946	2.086	-6,7%	3.361	3.414	-1,6%
PORTUGAL	244	322	-24,2%	553	672	-17,7%
ROMANIA	737	583	26,4%	1.081	1.092	-1,0%
SLOVAKIA	317	332	-4,5%	798	655	21,8%
SLOVENIA ⁴	155	145	6,9%	451	423	6,6%
SPAIN	1.431	1.393	2,7%	3.177	3.334	-4,7%
SWEDEN	340	417	-18,5%	736	785	-6,2%
UNITED KINGDOM ⁴	1.646	1.718	-4,2%	4.306	4.024	7,0%
EUROPEAN UNION	21.531	21.324	1,0%	45.111	43.653	3,3%
EU15	16.503	16.215	1,8%	35.619	34.451	3,4%
EU12	5.028	5.109	-1,6%	9.492	9.202	3,2%
ICELAND	12	10	20,0%	25	13	92,3%
NORWAY ⁴	296	292	1,4%	711	682	4,3%
SWITZERLAND ³	282	254	11,0%	599	494	21,3%
EFTA	590	556	6,1%	1.335	1.189	12,3%
EU+EFTA	22.121	21.880	1,1%	46.446	44.842	3,6%
WESTERN EUROPE (EU15+EFTA)	17.093	16.771	1,9%	36.954	35.640	3,7%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

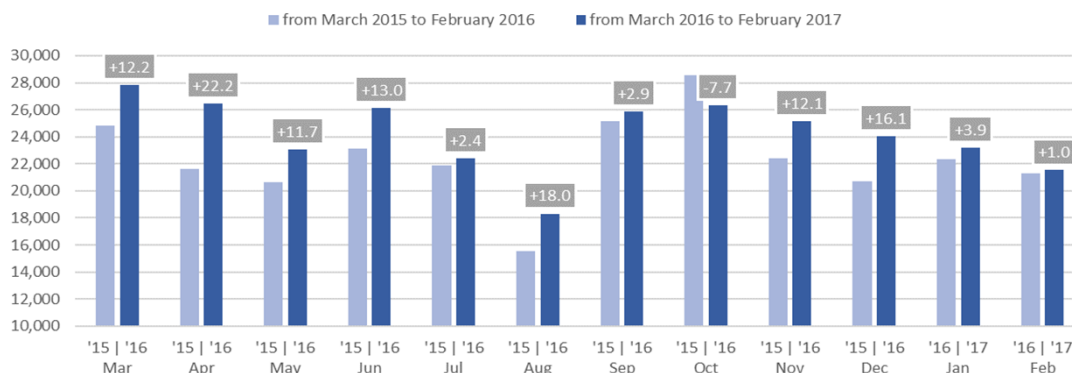
⁴ Estimates

² Excluding Heavy Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 18t and over

New heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL
EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

23/03/17

	February '17	February '16	% Change	Jan-Feb '17	Jan-Feb '16	% Change
AUSTRIA	670	612	9,5%	1.266	1.175	7,7%
BELGIUM	891	732	21,7%	1.946	1.851	5,1%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	101	94	7,4%	233	239	-2,5%
CYPRUS	5	3	66,7%	23	4	475,0%
CZECH REPUBLIC	695	882	-21,2%	1.533	1.805	-15,1%
DENMARK	368	344	7,0%	710	748	-5,1%
ESTONIA	75	79	-5,1%	240	202	18,8%
FINLAND	248	250	-0,8%	603	535	12,7%
FRANCE	3.566	3.547	0,5%	7.606	7.098	7,2%
GERMANY	6.758	6.824	-1,0%	13.060	13.528	-3,5%
GREECE	20	22	-9,1%	60	67	-10,4%
HUNGARY	414	430	-3,7%	703	759	-7,4%
IRELAND	250	236	5,9%	668	657	1,7%
ITALY ³	1.911	1.585	20,6%	4.127	3.001	37,5%
LATVIA	101	104	-2,9%	231	214	7,9%
LITHUANIA ⁴	640	568	12,7%	1.148	827	38,8%
LUXEMBOURG	73	120	-39,2%	165	252	-34,5%
NETHERLANDS	1.118	1.410	-20,7%	2.753	2.995	-8,1%
POLAND	2.048	2.237	-8,4%	3.572	3.693	-3,3%
PORTUGAL	286	357	-19,9%	658	778	-15,4%
ROMANIA	782	617	26,7%	1.141	1.168	-2,3%
SLOVAKIA	362	357	1,4%	866	721	20,1%
SLOVENIA ⁴	177	156	13,5%	490	452	8,4%
SPAIN	1.731	1.745	-0,8%	3.795	3.996	-5,0%
SWEDEN	384	459	-16,3%	824	877	-6,0%
UNITED KINGDOM ⁴	2.491	2.432	2,4%	6.035	5.464	10,5%
EUROPEAN UNION	26.165	26.202	-0,1%	54.456	53.106	2,5%
EU15	20.765	20.675	0,4%	44.276	43.022	2,9%
EU12	5.400	5.527	-2,3%	10.180	10.084	1,0%
ICELAND	25	21	19,0%	49	33	48,5%
NORWAY	385	360	6,9%	866	812	6,7%
SWITZERLAND	330	310	6,5%	713	601	18,6%
EFTA	740	691	7,1%	1.628	1.446	12,6%
EU+EFTA	26.905	26.893	0,0%	56.084	54.552	2,8%
WESTERN EUROPE (EU15+EFTA)	21.505	21.366	0,7%	45.904	44.468	3,2%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

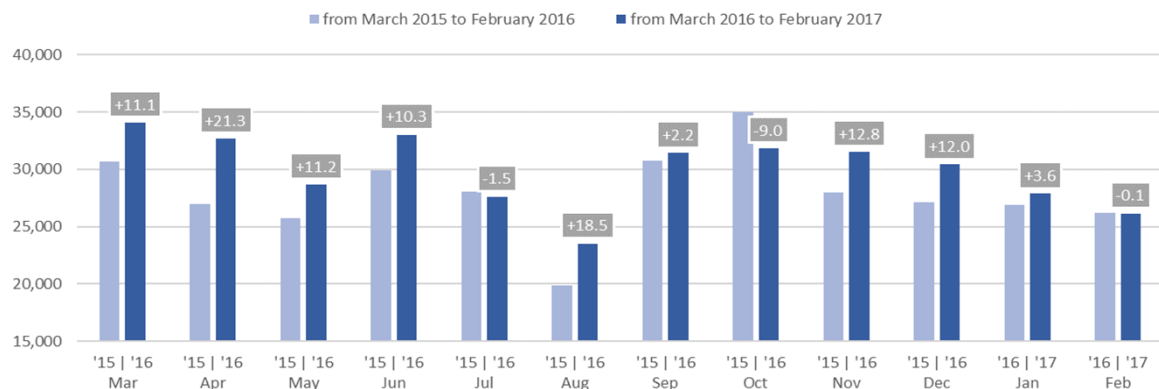
¹ Data for Malta unavailable

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3,5t

⁴ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

23/03/17

	February '17	February '16	% Change	Jan-Feb '17	Jan-Feb '16	% Change
AUSTRIA	69	84	-17,9%	171	211	-19,0%
BELGIUM	73	45	62,2%	190	134	41,8%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	4	20	-80,0%	10	32	-68,8%
CYPRUS	N/A	N/A	N/A	N/A	N/A	N/A
CZECH REPUBLIC	57	60	-5,0%	105	95	10,5%
DENMARK	55	27	103,7%	101	71	42,3%
ESTONIA	7	35	-80,0%	16	53	-69,8%
FINLAND	24	24	0,0%	77	53	45,3%
FRANCE	304	452	-32,7%	750	985	-23,9%
GERMANY	412	412	0,0%	932	870	7,1%
GREECE	25	10	150,0%	31	18	72,2%
HUNGARY	39	66	-40,9%	111	121	-8,3%
IRELAND	21	22	-4,5%	59	88	-33,0%
ITALY ²	369	211	74,9%	696	437	59,3%
LATVIA	11	7	57,1%	21	15	40,0%
LITHUANIA ³	14	20	-30,0%	28	27	3,7%
LUXEMBOURG	16	8	100,0%	69	44	56,8%
NETHERLANDS	26	14	85,7%	60	40	50,0%
POLAND	126	110	14,5%	230	275	-16,4%
PORTUGAL	45	35	28,6%	123	118	4,2%
ROMANIA	98	87	12,6%	138	146	-5,5%
SLOVAKIA	16	14	14,3%	57	39	46,2%
SLOVENIA ³	10	3	233,3%	36	31	16,1%
SPAIN	203	209	-2,9%	455	486	-6,4%
SWEDEN	39	58	-32,8%	87	105	-17,1%
UNITED KINGDOM ³	424	308	37,7%	935	827	13,1%
EUROPEAN UNION	2.487	2.341	6,2%	5.488	5.321	3,1%
EU15	2.105	1.919	9,7%	4.736	4.487	5,5%
EU12	382	422	-9,5%	752	834	-9,8%
ICELAND	7	10	-30,0%	15	21	-28,6%
NORWAY	60	57	5,3%	109	96	13,5%
SWITZERLAND	25	17	47,1%	51	53	-3,8%
EFTA	92	84	9,5%	175	170	2,9%
EU+EFTA	2.579	2.425	6,4%	5.663	5.491	3,1%
WESTERN EUROPE (EU15+EFTA)	2.197	2.003	9,7%	4.911	4.657	5,5%

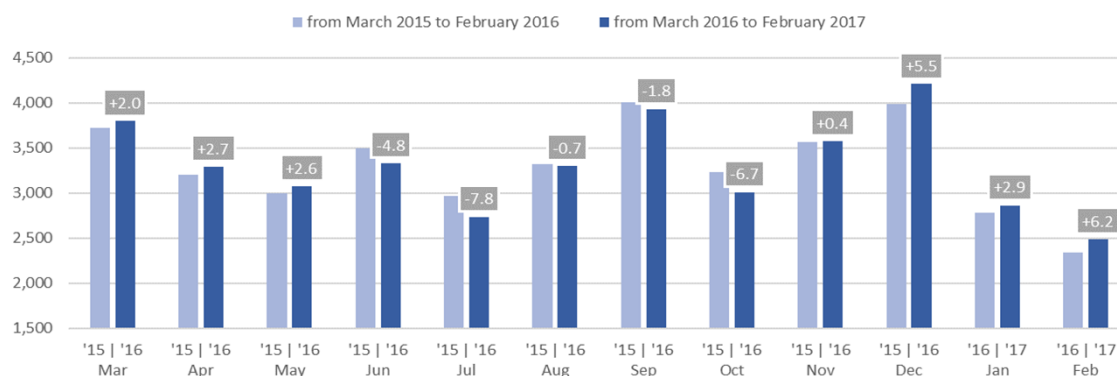
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES²

23/03/17

	February '17	February '16	% Change	Jan-Feb '17	Jan-Feb '16	% Change
AUSTRIA	3.482	3.539	-1,6%	6.920	6.514	6,2%
BELGIUM	7.706	6.713	14,8%	15.784	13.958	13,1%
BULGARIA ³	472	395	19,5%	747	672	11,2%
CROATIA	679	683	-0,6%	1.384	1.368	1,2%
CYPRUS ⁴	150	151	-0,7%	324	267	21,3%
CZECH REPUBLIC	2.087	2.323	-10,2%	4.437	4.477	-0,9%
DENMARK	2.946	3.282	-10,2%	6.000	6.570	-8,7%
ESTONIA	410	378	8,5%	963	854	12,8%
FINLAND	1.499	1.260	19,0%	3.347	2.723	22,9%
FRANCE	38.391	37.095	3,5%	73.720	69.140	6,6%
GERMANY	25.497	25.565	-0,3%	50.264	49.696	1,1%
GREECE	574	291	97,3%	1.272	861	47,7%
HUNGARY	1.750	2.009	-12,9%	3.317	3.704	-10,4%
IRELAND	2.768	3.715	-25,5%	9.591	10.757	-10,8%
ITALY ⁵	16.180	14.524	11,4%	30.923	27.783	11,3%
LATVIA	233	285	-18,2%	507	575	-11,8%
LITHUANIA	819	799	2,5%	1.574	1.289	22,1%
LUXEMBOURG	420	463	-9,3%	958	941	1,8%
NETHERLANDS	7.176	7.730	-7,2%	17.434	16.730	4,2%
POLAND	6.827	6.967	-2,0%	12.313	12.575	-2,1%
PORTUGAL	2.856	2.605	9,6%	5.878	5.145	14,2%
ROMANIA	2.667	1.804	47,8%	4.056	3.437	18,0%
SLOVAKIA	980	956	2,5%	2.018	1.850	9,1%
SLOVENIA	1.061	907	17,0%	2.363	2.118	11,6%
SPAIN	16.548	14.675	12,8%	32.752	27.759	18,0%
SWEDEN	4.404	4.727	-6,8%	8.477	7.995	6,0%
UNITED KINGDOM	16.206	16.631	-2,6%	41.624	41.284	0,8%
EUROPEAN UNION	164.788	160.472	2,7%	338.947	321.042	5,6%
EU15	146.653	142.815	2,7%	304.944	287.856	5,9%
EU12	18.135	17.657	2,7%	34.003	33.186	2,5%
ICELAND	155	173	-10,4%	343	326	5,2%
NORWAY	3.041	2.903	4,8%	5.455	5.283	3,3%
SWITZERLAND	2.717	2.715	0,1%	5.488	5.394	1,7%
EFTA	5.913	5.791	2,1%	11.286	11.003	2,6%
EU+EFTA	170.701	166.263	2,7%	350.233	332.045	5,5%
WESTERN EUROPE (EU15+EFTA)	152.566	148.606	2,7%	316.230	298.859	5,8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Trans

³ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable

Total new commercial vehicle registrations in the EU - 12 month trend

