

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

22/12/16

	November '16	November '15	% Change	Jan-Nov '16	Jan-Nov '15	% Change
AUSTRIA	3.035	2.795	8,6%	33.383	30.274	10,3%
BELGIUM	5.145	4.479	14,9%	63.272	56.823	11,3%
BULGARIA	635	476	33,4%	4.451	4.140	7,5%
CROATIA	582	624	-6,7%	7.501	6.194	21,1%
CYPRUS	189	129	46,5%	1.745	1.319	32,3%
CZECH REPUBLIC	1.558	1.689	-7,8%	17.423	15.209	14,6%
DENMARK	2.934	2.923	0,4%	33.436	29.162	14,7%
ESTONIA	317	289	9,7%	3.663	3.360	9,0%
FINLAND	1.183	963	22,8%	12.173	10.409	16,9%
FRANCE	35.692	30.736	16,1%	367.472	337.972	8,7%
GERMANY	24.741	24.234	2,1%	234.626	215.475	8,9%
GREECE	533	454	17,4%	5.219	5.079	2,8%
HUNGARY	1.864	1.869	-0,3%	18.892	15.224	24,1%
IRELAND	664	620	7,1%	28.007	23.594	18,7%
ITALY	22.000	13.256	66,0%	171.102	118.156	44,8%
LATVIA	204	234	-12,8%	1.962	2.155	-9,0%
LITHUANIA	208	221	-5,9%	2.585	2.148	20,3%
LUXEMBOURG	394	386	2,1%	4.039	3.515	14,9%
NETHERLANDS	5.964	4.781	24,7%	66.904	54.295	23,2%
POLAND	4.974	5.016	-0,8%	53.981	46.936	15,0%
PORTUGAL	3.157	3.026	4,3%	30.323	27.130	11,8%
ROMANIA	1.394	1.156	20,6%	12.756	9.779	30,4%
SLOVAKIA	593	892	-33,5%	6.829	6.577	3,8%
SLOVENIA	1.065	723	47,3%	8.931	6.673	33,8%
SPAIN	15.431	13.796	11,9%	155.826	140.456	10,9%
SWEDEN	4.427	3.764	17,6%	46.549	40.297	15,5%
UNITED KINGDOM	29.784	29.051	2,5%	348.448	341.420	2,1%
EUROPEAN UNION	168.667	148.582	13,5%	1.741.498	1.553.771	12,1%
EU15³	155.084	135.264	14,7%	1.600.779	1.434.057	11,6%
EU12⁴	13.583	13.318	2,0%	140.719	119.714	17,5%
ICELAND	122	90	35,6%	1.647	1.171	40,6%
NORWAY	3.432	3.032	13,2%	30.676	28.789	6,6%
SWITZERLAND	2.443	2.664	-8,3%	27.544	28.412	-3,1%
EFTA	5.997	5.786	3,6%	59.867	58.372	2,6%
EU+EFTA	174.664	154.368	13,1%	1.801.365	1.612.143	11,7%
WESTERN EUROPE (EU15+EFTA)	161.081	141.050	14,2%	1.660.646	1.492.429	11,3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

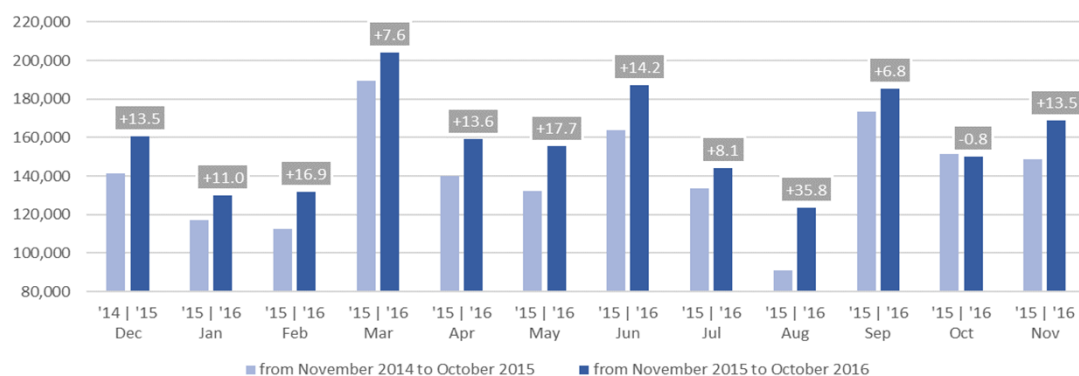
¹ Data for Malta unavailable

³ Member States before the 2004 enlargement

² Including Light Buses & Coaches

⁴ Member States having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

22/12/16

	November '16	November '15	% Change	Jan-Nov '16	Jan-Nov '15	% Change
AUSTRIA	580	476	21,8%	6.921	6.406	8,0%
BELGIUM	484	489	-1,0%	7.614	6.453	18,0%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	75	60	25,0%	995	728	36,7%
CYPRUS	0	0		36	20	80,0%
CZECH REPUBLIC ³	762	854	-10,8%	8.539	8.061	5,9%
DENMARK	393	365	7,7%	4.181	4.067	2,8%
ESTONIA	50	85	-41,2%	811	691	17,4%
FINLAND	212	143	48,3%	2.419	1.956	23,7%
FRANCE	3.646	3.186	14,4%	38.053	33.491	13,6%
GERMANY	4.778	4.836	-1,2%	59.442	56.868	4,5%
GREECE	10	27	-63,0%	185	224	-17,4%
HUNGARY	655	519	26,2%	4.465	4.586	-2,6%
IRELAND ⁴	39	54	-27,8%	2.082	1.482	40,5%
ITALY ⁵	1.959	1.027	90,7%	15.638	11.023	41,9%
LATVIA	125	132	-5,3%	1.410	1.264	11,6%
LITHUANIA ⁴	230	216	6,5%	5.558	3.379	64,5%
LUXEMBOURG ⁴	75	75	0,0%	1.092	963	13,4%
NETHERLANDS	936	854	9,6%	13.015	11.623	12,0%
POLAND	2.174	1.891	15,0%	22.260	18.252	22,0%
PORTUGAL	271	384	-29,4%	3.617	3.097	16,8%
ROMANIA	696	705	-1,3%	6.839	5.232	30,7%
SLOVAKIA	339	282	20,2%	3.827	3.830	-0,1%
SLOVENIA ⁴	172	168	2,4%	1.997	1.607	24,3%
SPAIN	2.592	2.072	25,1%	19.097	17.567	8,7%
SWEDEN	553	443	24,8%	5.274	4.313	22,3%
UNITED KINGDOM ⁴	3.350	3.088	8,5%	32.620	32.334	0,9%
EUROPEAN UNION	25.156	22.431	12,1%	267.987	239.517	11,9%
EU15	19.878	17.519	13,5%	211.250	191.867	10,1%
EU12	5.278	4.912	7,5%	56.737	47.650	19,1%
ICELAND	14	5	180,0%	139	104	33,7%
NORWAY ⁴	363	342	6,1%	4.012	3.677	9,1%
SWITZERLAND ³	220	241	-8,7%	2.916	2.872	1,5%
EFTA	597	588	1,5%	7.067	6.653	6,2%
EU+EFTA	25.753	23.019	11,9%	275.054	246.170	11,7%
WESTERN EUROPE (EU15+EFTA)	20.475	18.107	13,1%	218.317	198.520	10,0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

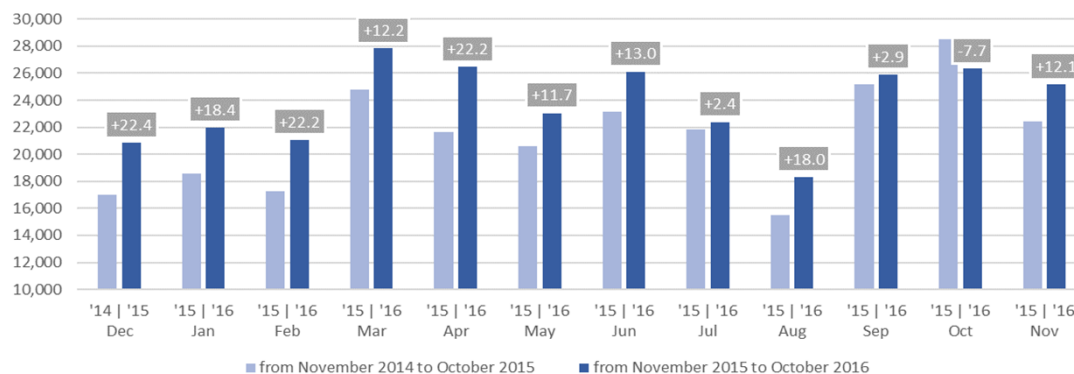
⁴ Estimates

² Excluding Heavy Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 18t and over

New heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

	629		%		7462		Change	
	592	599	Change	Change	592	599	Change	%
AUSTRIA	629	519	21,2%		7.462	6.928	7,7%	
BELGIUM	592	599	-1,2%		8.964	7.870	13,9%	
BULGARIA	N/A	N/A	N/A		N/A	N/A	N/A	
CROATIA	88	67	31,3%		1.260	949	32,8%	
CYPRUS	0	0			52	40	30,0%	
CZECH REPUBLIC	912	1.041	-12,4%		10.164	9.682	5,0%	
DENMARK	429	381	12,6%		4.654	4.428	5,1%	
ESTONIA	51	86	-40,7%		845	741	14,0%	
FINLAND	287	187	53,5%		3.081	2.476	24,4%	
FRANCE	4.200	3.651	15,0%		44.072	38.862	13,4%	
GERMANY	7.539	7.446	1,2%		85.411	82.688	3,3%	
GREECE	20	31	-35,5%		295	400	-26,3%	
HUNGARY	708	560	26,4%		4.855	4.968	-2,3%	
IRELAND	61	78	-21,8%		2.482	1.860	33,4%	
ITALY ³	2.596	1.265	105,2%		20.156	14.030	43,7%	
LATVIA	129	134	-3,7%		1.460	1.336	9,3%	
LITHUANIA ⁴	234	223	4,9%		5.658	3.477	62,7%	
LUXEMBOURG	87	84	3,6%		1.177	1.025	14,8%	
NETHERLANDS	1.079	985	9,5%		14.441	12.915	11,8%	
POLAND	2.384	2.072	15,1%		24.233	20.204	19,9%	
PORTUGAL	315	467	-32,5%		4.182	3.619	15,6%	
ROMANIA	721	728	-1,0%		7.172	5.480	30,9%	
SLOVAKIA	373	317	17,7%		4.276	4.153	3,0%	
SLOVENIA ⁴	177	179	-1,1%		2.136	1.750	22,1%	
SPAIN	2.886	2.347	23,0%		22.749	20.496	11,0%	
SWEDEN	603	528	14,2%		5.778	4.881	18,4%	
UNITED KINGDOM ⁴	4.455	3.990	11,7%		47.445	46.412	2,2%	
EUROPEAN UNION	31.555	27.965	12,8%		334.460	301.670	10,9%	
EU15	25.778	22.558	14,3%		272.349	248.890	9,4%	
EU12	5.777	5.407	6,8%		62.111	52.780	17,7%	
ICELAND	28	12	133,3%		264	190	38,9%	
NORWAY	463	406	14,0%		5.497	4.930	11,5%	
SWITZERLAND	313	319	-1,9%		3.810	3.662	4,0%	
EFTA	804	737	9,1%		9.571	8.782	9,0%	
EU+EFTA	32.359	28.702	12,7%		344.031	310.452	10,8%	
WESTERN EUROPE (EU15+EFTA)	26.582	23.295	14,1%		281.920	257.672	9,4%	

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

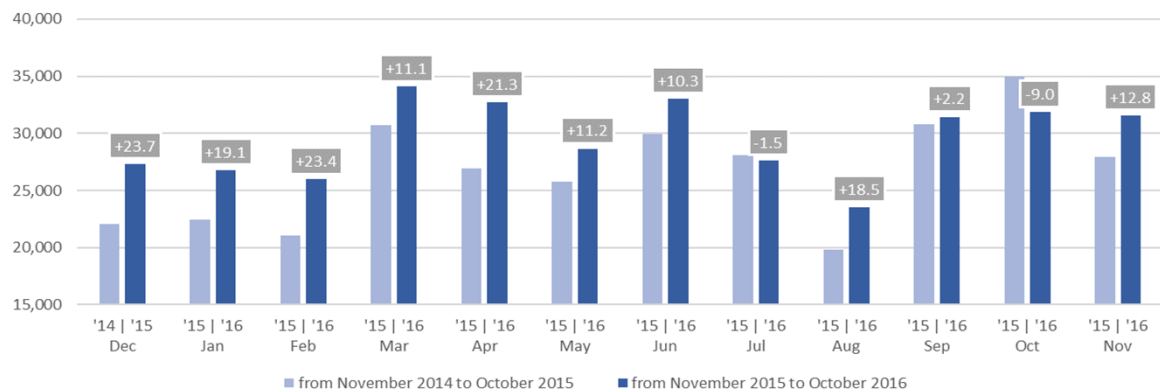
¹ Data for Malta unavailable

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3.5t

⁴ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

22/12/16

	November '16	November '15	% Change	Jan-Nov '16	Jan-Nov '15	% Change
AUSTRIA	104	87	19,5%	942	801	17,6%
BELGIUM	62	84	-26,2%	650	892	-27,1%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	18	9	100,0%	182	116	56,9%
CYPRUS	N/A	N/A	N/A	N/A	N/A	N/A
CZECH REPUBLIC	127	226	-43,8%	923	1.180	-21,8%
DENMARK	96	108	-11,1%	676	452	49,6%
ESTONIA	8	14	-42,9%	171	195	-12,3%
FINLAND	26	27	-3,7%	521	489	6,5%
FRANCE	438	682	-35,8%	6.044	6.612	-8,6%
GERMANY	723	749	-3,5%	5.772	5.210	10,8%
GREECE	8	8	0,0%	183	121	51,2%
HUNGARY	26	48	-45,8%	356	455	-21,8%
IRELAND	10	0		362	281	28,8%
ITALY ²	330	127	159,8%	2.496	2.215	12,7%
LATVIA	23	2	1050,0%	146	197	-25,9%
LITHUANIA ³	22	2	1000,0%	259	185	40,0%
LUXEMBOURG	2	3	-33,3%	190	249	-23,7%
NETHERLANDS	173	5	3360,0%	523	319	63,9%
POLAND	133	209	-36,4%	1.669	1.527	9,3%
PORTUGAL	23	11	109,1%	334	243	37,4%
ROMANIA	102	126	-19,0%	1.038	2.181	-52,4%
SLOVAKIA	32	55	-41,8%	347	282	23,0%
SLOVENIA ³	10	10	0,0%	181	142	27,5%
SPAIN	301	157	91,7%	2.904	2.382	21,9%
SWEDEN	99	178	-44,4%	1.138	1.162	-2,1%
UNITED KINGDOM ³	681	637	6,9%	8.163	7.557	8,0%
EUROPEAN UNION	3.577	3.564	0,4%	36.170	35.445	2,0%
EU15	3.076	2.863	7,4%	30.898	28.985	6,6%
EU12	501	701	-28,5%	5.272	6.460	-18,4%
ICELAND	17	1	1600,0%	230	103	123,3%
NORWAY	31	48	-35,4%	1.288	776	66,0%
SWITZERLAND	89	97	-8,2%	601	658	-8,7%
EFTA	137	146	-6,2%	2.119	1.537	37,9%
EU+EFTA	3.714	3.710	0,1%	38.289	36.982	3,5%
WESTERN EUROPE (EU15+EFTA)	3.213	3.009	6,8%	33.017	30.522	8,2%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES²

22/12/16

	November '16	November '15	% Change	Jan-Nov '16	Jan-Nov '15	% Change
AUSTRIA	3.768	3.401	10,8%	41.787	38.003	10,0%
BELGIUM	5.799	5.162	12,3%	72.886	65.585	11,1%
BULGARIA ³	635	476	33,4%	4.451	4.140	7,5%
CROATIA	688	700	-1,7%	8.943	7.259	23,2%
CYPRUS ⁴	189	129	46,5%	1.797	1.359	32,2%
CZECH REPUBLIC	2.597	2.956	-12,1%	28.510	26.071	9,4%
DENMARK	3.459	3.412	1,4%	38.766	34.042	13,9%
ESTONIA	376	389	-3,3%	4.679	4.296	8,9%
FINLAND	1.496	1.177	27,1%	15.775	13.374	18,0%
FRANCE	40.330	35.069	15,0%	417.588	383.446	8,9%
GERMANY	33.003	32.429	1,8%	325.809	303.373	7,4%
GREECE	561	493	13,8%	5.697	5.600	1,7%
HUNGARY	2.598	2.477	4,9%	24.103	20.647	16,7%
IRELAND	735	698	5,3%	30.851	25.735	19,9%
ITALY ⁵	24.926	14.648	70,2%	193.754	134.401	44,2%
LATVIA	356	370	-3,8%	3.568	3.688	-3,3%
LITHUANIA	464	446	4,0%	8.502	5.810	46,3%
LUXEMBOURG	483	473	2,1%	5.406	4.789	12,9%
NETHERLANDS	7.216	5.771	25,0%	81.868	67.529	21,2%
POLAND	7.491	7.297	2,7%	79.883	68.667	16,3%
PORTUGAL	3.495	3.504	-0,3%	34.839	30.992	12,4%
ROMANIA	2.217	2.010	10,3%	20.966	17.440	20,2%
SLOVAKIA	998	1.264	-21,0%	11.452	11.012	4,0%
SLOVENIA	1.252	912	37,3%	11.248	8.565	31,3%
SPAIN	18.618	16.300	14,2%	181.479	163.334	11,1%
SWEDEN	5.129	4.470	14,7%	53.465	46.340	15,4%
UNITED KINGDOM	34.920	33.678	3,7%	404.056	395.389	2,2%
EUROPEAN UNION	203.799	180.111	13,2%	2.112.128	1.890.886	11,7%
EU15	183.938	160.685	14,5%	1.904.026	1.711.932	11,2%
EU12	19.861	19.426	2,2%	208.102	178.954	16,3%
ICELAND	167	103	62,1%	2.141	1.464	46,2%
NORWAY	3.926	3.486	12,6%	37.461	34.495	8,6%
SWITZERLAND	2.845	3.080	-7,6%	31.955	32.732	-2,4%
EFTA	6.938	6.669	4,0%	71.557	68.691	4,2%
EU+EFTA	210.737	186.780	12,8%	2.183.685	1.959.577	11,4%
WESTERN EUROPE (EU15+EFTA)	190.876	167.354	14,1%	1.975.583	1.780.623	10,9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Trans

³ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable

Total new commercial vehicle registrations in the EU - 12 month trend

