

PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

22/04/16

	March '16	March '15	% Change	Jan-Mar '16	Jan-Mar '15	% Change
AUSTRIA	3.560	3.028	17,6%	8.688	7.318	18,7%
BELGIUM	6.575	6.231	5,5%	18.548	16.910	9,7%
BULGARIA	485	447	8,5%	1.157	1.116	3,7%
CROATIA	636	572	11,2%	1.732	1.445	19,9%
CYPRUS	129	94	37,2%	392	242	62,0%
CZECH REPUBLIC	1.591	1.656	-3,9%	4.168	4.061	2,6%
DENMARK	3.129	3.118	0,4%	8.880	7.601	16,8%
ESTONIA	359	364	-1,4%	958	964	-0,6%
FINLAND	1.097	1.072	2,3%	3.230	2.945	9,7%
FRANCE	38.581	36.744	5,0%	99.639	90.951	9,6%
GERMANY	22.736	22.084	3,0%	58.034	53.076	9,3%
GREECE	339	519	-34,7%	1.115	1.912	-41,7%
HUNGARY	1.916	1.570	22,0%	4.740	4.167	13,8%
IRELAND	3.432	2.838	20,9%	13.457	10.075	33,6%
ITALY	15.000	11.355	32,1%	39.400	30.314	30,0%
LATVIA	164	199	-17,6%	510	536	-4,9%
LITHUANIA	243	212	14,6%	678	578	17,3%
LUXEMBOURG	475	315	50,8%	1.120	909	23,2%
NETHERLANDS	7.645	5.895	29,7%	21.341	16.875	26,5%
POLAND	5.342	4.752	12,4%	13.949	11.886	17,4%
PORTUGAL	3.819	2.616	46,0%	8.068	6.688	20,6%
ROMANIA	1.139	766	48,7%	3.262	2.315	40,9%
SLOVAKIA	703	590	19,2%	1.793	1.450	23,7%
SLOVENIA	865	702	23,2%	2.500	1.701	47,0%
SPAIN	15.592	15.791	-1,3%	38.869	35.706	8,9%
SWEDEN	4.692	4.245	10,5%	11.705	10.081	16,1%
UNITED KINGDOM	63.913	61.894	3,3%	98.906	97.775	1,2%
EUROPEAN UNION	204.157	189.669	7,6%	466.839	419.597	11,3%
EU15³	190.585	177.745	7,2%	431.000	389.136	10,8%
EU12⁴	13.572	11.924	13,8%	35.839	30.461	17,7%
ICELAND	160	108	48,1%	432	278	55,4%
NORWAY	2.778	2.870	-3,2%	7.153	7.606	-6,0%
SWITZERLAND	2.769	3.071	-9,8%	7.509	7.697	-2,4%
EFTA	5.707	6.049	-5,7%	15.094	15.581	-3,1%
EU+EFTA	209.864	195.718	7,2%	481.933	435.178	10,7%
WESTERN EUROPE (EU15+EFTA)	196.292	183.794	6,8%	446.094	404.717	10,2%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

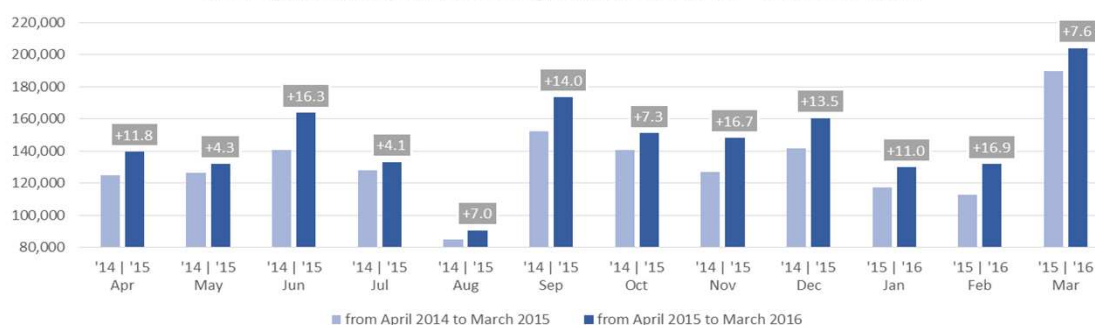
¹ Data for Malta unavailable

³ Member States before the 2004 enlargement

² Including Light Buses & Coaches

⁴ Member States having joined the EU since 2004 (data for Malta unavailable)

New light commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

22/04/16

	March '16	March '15	% Change	Jan-Mar '16	Jan-Mar '15	% Change
AUSTRIA	835	781	6,9%	1.917	1.811	5,9%
BELGIUM	749	620	20,8%	2.302	1.848	24,6%
BULGARIA	n.a	n.a	n.a	n.a	n.a	n.a
CROATIA	88	80	10,0%	304	188	61,7%
CYPRUS	7	0		9	9	0,0%
CZECH REPUBLIC ³	818	783	4,5%	2.307	1.983	16,3%
DENMARK	457	449	1,8%	1.110	1.038	6,9%
ESTONIA	67	68	-1,5%	263	218	20,6%
FINLAND	199	154	29,2%	628	455	38,0%
FRANCE	3.959	3.337	18,6%	10.098	8.641	16,9%
GERMANY	6.257	6.181	1,2%	16.033	14.842	8,0%
GREECE	24	13	84,6%	71	54	31,5%
HUNGARY	447	516	-13,4%	1.142	1.409	-18,9%
IRELAND ⁴	187	160	16,9%	756	477	58,5%
ITALY ⁵	1.257	1.004	25,2%	3.683	3.092	19,1%
LATVIA	130	105	23,8%	338	279	21,1%
LITHUANIA ⁴	337	323	4,3%	1.152	728	58,2%
LUXEMBOURG ⁴	109	103	5,8%	353	244	44,7%
NETHERLANDS	1.836	1.409	30,3%	4.572	3.647	25,4%
POLAND	2.460	1.681	46,3%	5.874	4.098	43,3%
PORTUGAL	285	210	35,7%	957	703	36,1%
ROMANIA	720	440	63,6%	1.812	1.130	60,4%
SLOVAKIA	355	359	-1,1%	1.002	1.069	-6,3%
SLOVENIA ⁴	137	122	12,3%	560	420	33,3%
SPAIN	1.415	1.295	9,3%	4.749	3.888	22,1%
SWEDEN	443	388	14,2%	1.228	1.030	19,2%
UNITED KINGDOM ⁴	4.253	4.217	0,9%	8.281	7.295	13,5%
EUROPEAN UNION	27.831	24.798	12,2%	71.501	60.596	18,0%
EU15	22.265	20.321	9,6%	56.738	49.065	15,6%
EU12	5.566	4.477	24,3%	14.763	11.531	28,0%
ICELAND	17	9	88,9%	30	24	25,0%
NORWAY ⁴	311	321	-3,1%	993	963	3,1%
SWITZERLAND ³	340	318	6,9%	834	751	11,1%
EFTA	668	648	3,1%	1.857	1.738	6,8%
EU+EFTA	28.499	25.446	12,0%	73.358	62.334	17,7%
WESTERN EUROPE (EU15+EFTA)	22.933	20.969	9,4%	58.595	50.803	15,3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

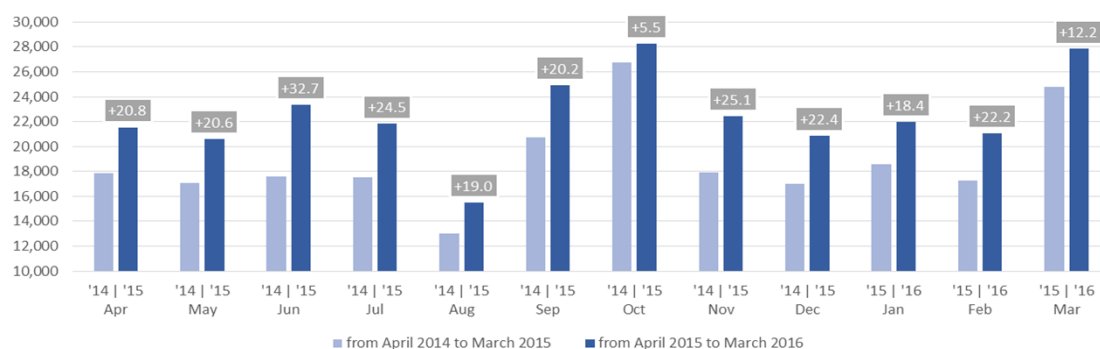
⁴ AAA estimates

² Excluding Heavy Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 18t and over

New heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

22/04/16

	March '16	March '15	% Change	Jan-Mar '16	Jan-Mar '15	% Change
AUSTRIA	875	820	6,7%	2.050	1.939	5,7%
BELGIUM	875	736	18,9%	2.726	2.239	21,8%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA	103	102	1,0%	342	243	40,7%
CYPRUS	7	2	250,0%	11	14	-21,4%
CZECH REPUBLIC	945	956	-1,2%	2.750	2.386	15,3%
DENMARK	502	499	0,6%	1.251	1.146	9,2%
ESTONIA	74	71	4,2%	276	230	20,0%
FINLAND	253	202	25,2%	788	590	33,6%
FRANCE	4.616	3.901	18,3%	11.713	10.083	16,2%
GERMANY	8.702	8.588	1,3%	22.230	20.475	8,6%
GREECE	31	15	106,7%	98	97	1,0%
HUNGARY	472	547	-13,7%	1.231	1.484	-17,0%
IRELAND	277	200	38,5%	940	546	72,2%
ITALY ³	1.592	1.305	22,0%	4.610	3.868	19,2%
LATVIA	132	113	16,8%	349	293	19,1%
LITHUANIA ⁴	339	328	3,4%	1.166	741	57,4%
LUXEMBOURG	127	107	18,7%	379	259	46,3%
NETHERLANDS	1.981	1.555	27,4%	4.976	4.028	23,5%
POLAND	2.604	1.855	40,4%	6.297	4.533	38,9%
PORTUGAL	351	258	36,0%	1.129	833	35,5%
ROMANIA	742	465	59,6%	1.910	1.181	61,7%
SLOVAKIA	419	387	8,3%	1.140	1.144	-0,3%
SLOVENIA ⁴	144	139	3,6%	596	465	28,2%
SPAIN	1.725	1.555	10,9%	5.721	4.577	25,0%
SWEDEN	489	443	10,4%	1.366	1.157	18,1%
UNITED KINGDOM ⁴	5.715	5.532	3,3%	11.217	9.659	16,1%
EUROPEAN UNION	34.092	30.681	11,1%	87.262	74.210	17,6%
EU15	28.111	25.716	9,3%	71.194	61.496	15,8%
EU12	5.981	4.965	20,5%	16.068	12.714	26,4%
ICELAND	31	17	82,4%	64	42	52,4%
NORWAY	435	435	0,0%	1.247	1.200	3,9%
SWITZERLAND	423	382	10,7%	1.024	944	8,5%
EFTA	889	834	6,6%	2.335	2.186	6,8%
EU+EFTA	34.981	31.515	11,0%	89.597	76.396	17,3%
WESTERN EUROPE (EU15+EFTA)	29.000	26.550	9,2%	73.529	63.682	15,5%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

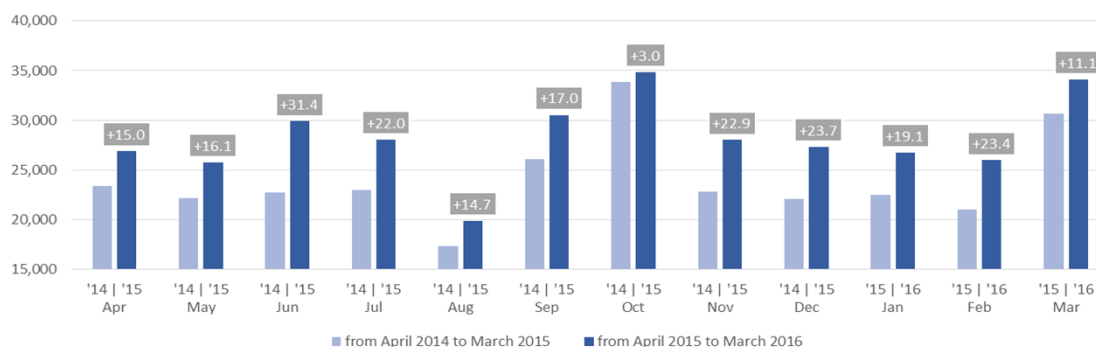
¹ Data for Malta unavailable

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3.5t

⁴ AAA estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

22/04/16

	March '16	March '15	% Change	Jan-Mar '16	Jan-Mar '15	% Change
AUSTRIA	152	79	92,4%	363	243	49,4%
BELGIUM	81	95	-14,7%	215	262	-17,9%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA	25	26	-3,8%	57	31	83,9%
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	104	117	-11,1%	199	235	-15,3%
DENMARK	33	24	37,5%	104	75	38,7%
ESTONIA	21	17	23,5%	74	64	15,6%
FINLAND	29	32	-9,4%	82	100	-18,0%
FRANCE	630	559	12,7%	1.615	1.447	11,6%
GERMANY	579	524	10,5%	1.449	1.286	12,7%
GREECE	14	15	-6,7%	32	23	39,1%
HUNGARY	20	29	-31,0%	141	73	93,2%
IRELAND	36	41	-12,2%	123	107	15,0%
ITALY ²	201	331	-39,3%	645	739	-12,7%
LATVIA	8	17	-52,9%	23	64	-64,1%
LITHUANIA ³	13	8	62,5%	40	52	-23,1%
LUXEMBOURG	12	15	-20,0%	56	96	-41,7%
NETHERLANDS	92	67	37,3%	132	104	26,9%
POLAND	237	151	57,0%	512	378	35,4%
PORTUGAL	57	23	147,8%	183	116	57,8%
ROMANIA	101	67	50,7%	247	188	31,4%
SLOVAKIA	19	18	5,6%	58	79	-26,6%
SLOVENIA ³	10	18	-44,4%	41	32	28,1%
SPAIN	281	353	-20,4%	767	726	5,6%
SWEDEN	37	61	-39,3%	142	197	-27,9%
UNITED KINGDOM ³	1.008	1.038	-2,9%	1.731	1.995	-13,2%
EUROPEAN UNION	3.800	3.725	2,0%	9.031	8.712	3,7%
EU15	3.242	3.257	-0,5%	7.639	7.516	1,6%
EU12	558	468	19,2%	1.392	1.196	16,4%
ICELAND	16	10	60,0%	37	21	76,2%
NORWAY	60	71	-15,5%	156	164	-4,9%
SWITZERLAND	35	47	-25,5%	88	123	-28,5%
EFTA	111	128	-13,3%	281	308	-8,8%
EU+EFTA	3.911	3.853	1,5%	9.312	9.020	3,2%
WESTERN EUROPE (EU15+EFTA)	3.353	3.385	-0,9%	7.920	7.824	1,2%

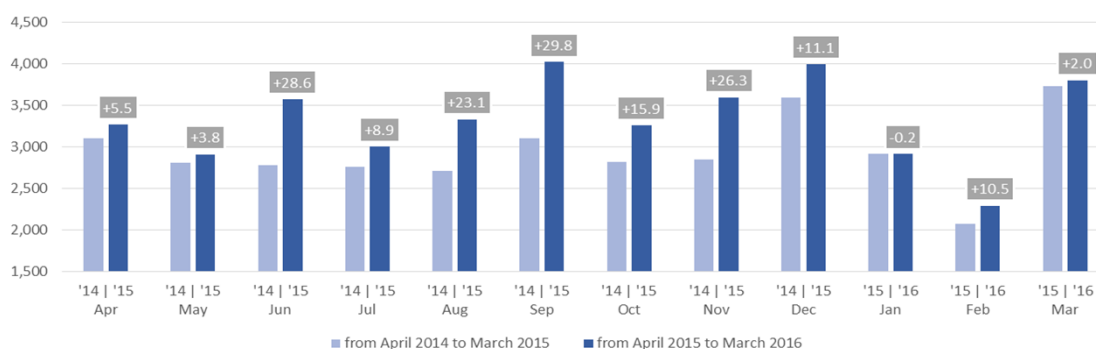
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ AAA estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES²

22/04/16

	March '16	March '15	% Change	Jan-Mar '16	Jan-Mar '15	% Change
AUSTRIA	4.587	3.927	16,8%	11.101	9.500	16,9%
BELGIUM	7.531	7.062	6,6%	21.489	19.411	10,7%
BULGARIA ³	485	447	8,5%	1.157	1.116	3,7%
CROATIA	764	700	9,1%	2.131	1.719	24,0%
CYPRUS ⁴	136	96	41,7%	403	256	57,4%
CZECH REPUBLIC	2.640	2.729	-3,3%	7.117	6.682	6,5%
DENMARK	3.664	3.641	0,6%	10.235	8.822	16,0%
ESTONIA	454	452	0,4%	1.308	1.258	4,0%
FINLAND	1.379	1.306	5,6%	4.100	3.635	12,8%
FRANCE	43.827	41.204	6,4%	112.967	102.481	10,2%
GERMANY	32.017	31.196	2,6%	81.713	74.837	9,2%
GREECE	384	549	-30,1%	1.245	2.032	-38,7%
HUNGARY	2.408	2.146	12,2%	6.112	5.724	6,8%
IRELAND	3.745	3.079	21,6%	14.520	10.728	35,3%
ITALY ⁵	16.793	12.991	29,3%	44.655	34.921	27,9%
LATVIA	304	329	-7,6%	882	893	-1,2%
LITHUANIA	595	548	8,6%	1.884	1.371	37,4%
LUXEMBOURG	614	437	40,5%	1.555	1.264	23,0%
NETHERLANDS	9.718	7.517	29,3%	26.449	21.007	25,9%
POLAND	8.183	6.758	21,1%	20.758	16.797	23,6%
PORTUGAL	4.227	2.897	45,9%	9.380	7.637	22,8%
ROMANIA	1.982	1.298	52,7%	5.419	3.684	47,1%
SLOVAKIA	1.141	995	14,7%	2.991	2.673	11,9%
SLOVENIA	1.019	859	18,6%	3.137	2.198	42,7%
SPAIN	17.598	17.699	-0,6%	45.357	41.009	10,6%
SWEDEN	5.218	4.749	9,9%	13.213	11.435	15,5%
UNITED KINGDOM	70.636	68.464	3,2%	111.854	109.429	2,2%
EUROPEAN UNION	242.049	224.075	8,0%	563.132	502.519	12,1%
EU15	221.938	206.718	7,4%	509.833	458.148	11,3%
EU12	20.111	17.357	15,9%	53.299	44.371	20,1%
ICELAND	207	135	53,3%	533	341	56,3%
NORWAY	3.273	3.376	-3,1%	8.556	8.970	-4,6%
SWITZERLAND	3.227	3.500	-7,8%	8.621	8.764	-1,6%
EFTA	6.707	7.011	-4,3%	17.710	18.075	-2,0%
EU+EFTA	248.756	231.086	7,6%	580.842	520.594	11,6%
WESTERN EUROPE (EU15+EFTA)	228.645	213.729	7,0%	527.543	476.223	10,8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transp.

³ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable

Total new commercial vehicle registrations in the EU - 12 month trend

