

PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

22/09/16

	July '16	July '15	% Change	Jan-Jul '16	Jan-Jul '15	% Change
AUSTRIA	2.809	3.057	-8,1%	21.375	19.140	11,7%
BELGIUM	4.408	4.353	1,3%	42.246	38.764	9,0%
BULGARIA	380	360	5,6%	2.680	2.618	2,4%
CROATIA	915	720	27,1%	4.985	4.093	21,8%
CYPRUS	152	166	-8,4%	1.085	784	38,4%
CZECH REPUBLIC	1.346	1.237	8,8%	10.702	9.316	14,9%
DENMARK	2.247	1.953	15,1%	21.360	18.067	18,2%
ESTONIA	291	300	-3,0%	2.335	2.133	9,5%
FINLAND	778	744	4,6%	7.464	6.575	13,5%
FRANCE	28.258	27.559	2,5%	243.393	219.011	11,1%
GERMANY	20.193	20.089	0,5%	146.453	133.902	9,4%
GREECE	515	275	87,3%	3.385	3.550	-4,6%
HUNGARY	1.591	1.314	21,1%	11.714	9.493	23,4%
IRELAND	4.331	3.789	14,3%	22.729	18.546	22,6%
ITALY	18.000	11.995	50,1%	101.932	75.455	35,1%
LATVIA	192	163	17,8%	1.213	1.365	-11,1%
LITHUANIA	257	243	5,8%	1.742	1.365	27,6%
LUXEMBOURG	359	364	-1,4%	2.676	2.228	20,1%
NETHERLANDS	5.076	4.323	17,4%	45.533	36.522	24,7%
POLAND	4.420	4.344	1,7%	34.231	28.635	19,5%
PORTUGAL	2.804	2.541	10,4%	19.417	16.834	15,3%
ROMANIA	1.161	1.037	12,0%	7.689	5.945	29,3%
SLOVAKIA	459	545	-15,8%	4.297	3.757	14,4%
SLOVENIA	732	684	7,0%	5.685	4.270	33,1%
SPAIN	15.283	14.476	5,6%	102.614	91.199	12,5%
SWEDEN	2.756	2.273	21,2%	28.237	24.632	14,6%
UNITED KINGDOM	24.506	24.546	-0,2%	216.472	210.950	2,6%
EUROPEAN UNION	144.219	133.450	8,1%	1.113.644	989.149	12,6%
EU15³	132.323	122.337	8,2%	1.025.286	915.375	12,0%
EU12⁴	11.896	11.113	7,0%	88.358	73.774	19,8%
ICELAND	126	190	-33,7%	1.152	890	29,4%
NORWAY	2.201	2.085	5,6%	17.981	17.861	0,7%
SWITZERLAND	2.331	2.481	-6,0%	18.043	18.490	-2,4%
EFTA	4.658	4.756	-2,1%	37.176	37.241	-0,2%
EU+EFTA	148.877	138.206	7,7%	1.150.820	1.026.390	12,1%
WESTERN EUROPE (EU15+EFTA)	136.981	127.093	7,8%	1.062.462	952.616	11,5%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

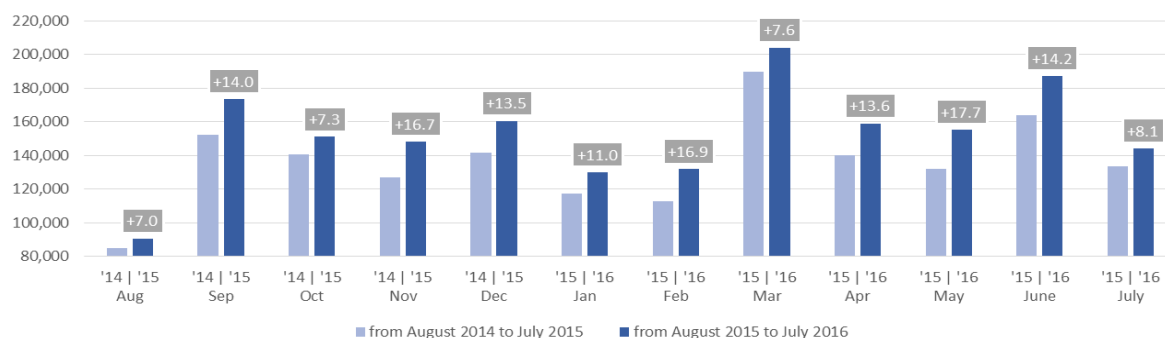
¹ Data for Malta unavailable

³ Member States before the 2004 enlargement

² Including Light Buses & Coaches

⁴ Member States having joined the EU since 2004 (data for Malta unavailable)

New light commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

22/09/16

	July '16	July '15	% Change	Jan-Jul '16	Jan-Jul '15	% Change
AUSTRIA	663	583	13,7%	4.673	4.223	10,7%
BELGIUM	590	522	13,0%	4.973	4.198	18,5%
BULGARIA	n/a	n/a	n/a	n/a	n/a	n/a
CROATIA	89	57	56,1%	706	493	43,2%
CYPRUS	6	2	200,0%	23	16	43,8%
CZECH REPUBLIC ³	646	667	-3,1%	5.435	4.815	12,9%
DENMARK	299	299	0,0%	2.576	2.461	4,7%
ESTONIA	62	60	3,3%	541	433	24,9%
FINLAND	229	170	34,7%	1.546	1.236	25,1%
FRANCE	3.441	3.112	10,6%	25.052	21.420	17,0%
GERMANY	5.529	5.711	-3,2%	39.640	36.808	7,7%
GREECE	14	21	-33,3%	147	122	20,5%
HUNGARY	320	407	-21,4%	2.718	2.767	-1,8%
IRELAND ⁴	332	195	70,3%	1.626	1.074	51,4%
ITALY ⁵	1.520	1.168	30,1%	9.546	7.056	35,3%
LATVIA	172	135	27,4%	883	792	11,5%
LITHUANIA ⁴	380	243	56,4%	3.755	1.835	104,6%
LUXEMBOURG ⁴	97	89	9,0%	725	610	18,9%
NETHERLANDS	972	1.008	-3,6%	9.039	7.819	15,6%
POLAND	1.610	1.530	5,2%	13.917	10.750	29,5%
PORTUGAL	274	275	-0,4%	2.192	1.730	26,7%
ROMANIA	572	476	20,2%	4.452	3.060	45,5%
SLOVAKIA	352	251	40,2%	2.523	2.414	4,5%
SLOVENIA ⁴	144	125	15,2%	1.262	978	29,0%
SPAIN	1.382	1.644	-15,9%	10.698	9.976	7,2%
SWEDEN	331	243	36,2%	3.198	2.588	23,6%
UNITED KINGDOM ⁴	2.368	2.872	-17,5%	19.309	18.504	4,4%
EUROPEAN UNION	22.394	21.865	2,4%	171.155	148.178	15,5%
EU15	18.041	17.912	0,7%	134.940	119.825	12,6%
EU12	4.353	3.953	10,1%	36.215	28.353	27,7%
ICELAND	12	17	-29,4%	105	68	54,4%
NORWAY ⁴	242	243	-0,4%	2.508	2.301	9,0%
SWITZERLAND ³	284	273	4,0%	1.982	1.898	4,4%
EFTA	538	533	0,9%	4.595	4.267	7,7%
EU+EFTA	22.932	22.398	2,4%	175.750	152.445	15,3%
WESTERN EUROPE (EU15+EFTA)	18.579	18.445	0,7%	139.535	124.092	12,4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

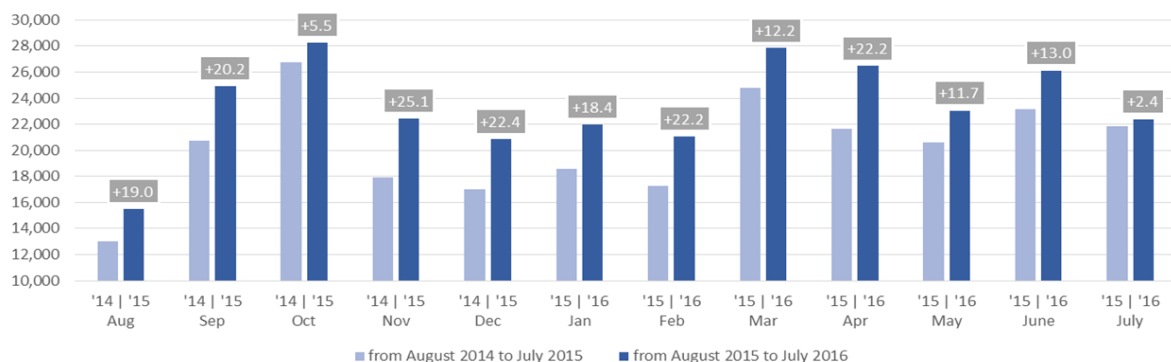
⁴ Estimates

² Excluding Heavy Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 18t and over

New heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

22/09/16

	July '16	July '15	% Change	Jan-Jul '16	Jan-Jul '15	% Change
AUSTRIA	747	612	22,1%	5.017	4.532	10,7%
BELGIUM	699	651	7,4%	5.918	5.185	14,1%
BULGARIA	n/a	n/a	n/a	n/a	n/a	n/a
CROATIA	148	77	92,2%	919	676	35,9%
CYPRUS	6	5	20,0%	28	30	-6,7%
CZECH REPUBLIC	757	816	-7,2%	6.555	5.824	12,6%
DENMARK	327	332	-1,5%	2.897	2.715	6,7%
ESTONIA	64	61	4,9%	563	469	20,0%
FINLAND	267	204	30,9%	1.947	1.565	24,4%
FRANCE	3.996	3.675	8,7%	29.245	25.256	15,8%
GERMANY	7.796	8.380	-7,0%	55.399	52.164	6,2%
GREECE	21	27	-22,2%	226	191	18,3%
HUNGARY	343	440	-22,0%	2.973	3.004	-1,0%
IRELAND	378	246	53,7%	1.899	1.330	42,8%
ITALY ³	1.918	1.498	28,0%	12.034	9.071	32,7%
LATVIA	178	144	23,6%	915	845	8,3%
LITHUANIA ⁴	391	255	53,3%	3.816	1.887	102,2%
LUXEMBOURG	102	100	2,0%	766	647	18,4%
NETHERLANDS	1.115	1.152	-3,2%	10.049	8.705	15,4%
POLAND	1.746	1.759	-0,7%	14.996	11.950	25,5%
PORTUGAL	317	323	-1,9%	2.575	2.067	24,6%
ROMANIA	602	520	15,8%	4.667	3.224	44,8%
SLOVAKIA	394	278	41,7%	2.828	2.590	9,2%
SLOVENIA ⁴	162	131	23,7%	1.363	1.070	27,4%
SPAIN	1.791	2.009	-10,9%	13.300	11.927	11,5%
SWEDEN	354	268	32,1%	3.509	2.919	20,2%
UNITED KINGDOM ⁴	3.016	4.094	-26,3%	26.137	25.095	4,2%
EUROPEAN UNION	27.635	28.057	-1,5%	210.541	184.938	13,8%
EU15	22.844	23.571	-3,1%	170.918	153.369	11,4%
EU12	4.791	4.486	6,8%	39.623	31.569	25,5%
ICELAND	25	26	-3,8%	182	123	48,0%
NORWAY	384	395	-2,8%	3.471	3.165	9,7%
SWITZERLAND	395	363	8,8%	2.548	2.372	7,4%
EFTA	804	784	2,6%	6.201	5.660	9,6%
EU+EFTA	28.439	28.841	-1,4%	216.742	190.598	13,7%
WESTERN EUROPE (EU15+EFTA)	23.648	24.355	-2,9%	177.119	159.029	11,4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

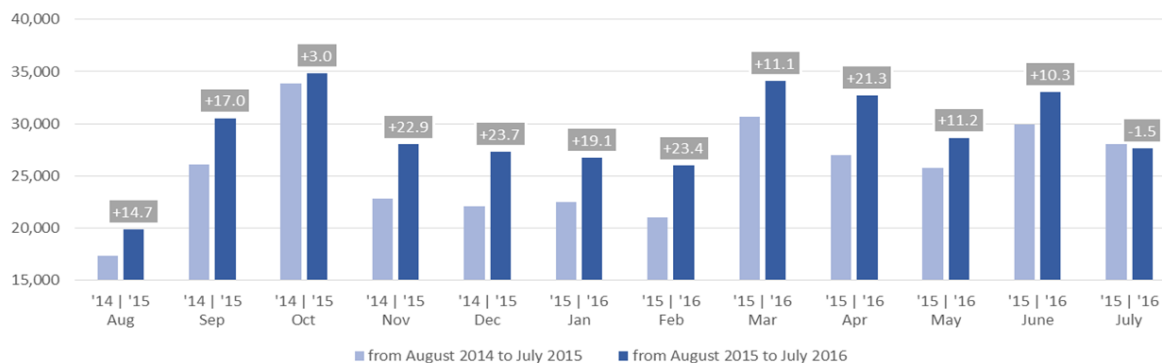
¹ Data for Malta unavailable

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3.5t

⁴ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

22/09/16

	July '16	July '15	% Change	Jan-Jul '16	Jan-Jul '15	% Change
AUSTRIA	60	38	57,9%	706	523	35,0%
BELGIUM	42	53	-20,8%	492	654	-24,8%
BULGARIA	n/a	n/a	n/a	n/a	n/a	n/a
CROATIA	9	11	-18,2%	131	88	48,9%
CYPRUS	n/a	n/a	n/a	n/a	n/a	n/a
CZECH REPUBLIC	63	89	-29,2%	525	628	-16,4%
DENMARK	63	46	37,0%	323	203	59,1%
ESTONIA	10	12	-16,7%	143	147	-2,7%
FINLAND	48	72	-33,3%	231	256	-9,8%
FRANCE	561	720	-22,1%	3.579	3.690	-3,0%
GERMANY	491	426	15,3%	3.622	3.135	15,5%
GREECE	14	11	27,3%	133	91	46,2%
HUNGARY	14	5	180,0%	237	210	12,9%
IRELAND	17	45	-62,2%	283	227	24,7%
ITALY ²	180	183	-1,6%	1.441	1.548	-6,9%
LATVIA	4	22	-81,8%	58	167	-65,3%
LITHUANIA ³	3	7	-57,1%	115	112	2,7%
LUXEMBOURG	15	10	50,0%	134	160	-16,3%
NETHERLANDS	6	27	-77,8%	269	290	-7,2%
POLAND	261	90	190,0%	1.203	1.003	19,9%
PORTUGAL	11	15	-26,7%	252	193	30,6%
ROMANIA	77	157	-51,0%	647	867	-25,4%
SLOVAKIA	43	21	104,8%	253	190	33,2%
SLOVENIA ³	11	12	-8,3%	134	87	54,0%
SPAIN	158	190	-16,8%	1.600	1.511	5,9%
SWEDEN	120	96	25,0%	642	615	4,4%
UNITED KINGDOM ³	457	611	-25,2%	4.353	4.649	-6,4%
EUROPEAN UNION	2.738	2.969	-7,8%	21.506	21.244	1,2%
EU15	2.243	2.543	-11,8%	18.060	17.745	1,8%
EU12	495	426	16,2%	3.446	3.499	-1,5%
ICELAND	48	14	242,9%	175	79	121,5%
NORWAY	167	109	53,2%	1.095	613	78,6%
SWITZERLAND	72	67	7,5%	324	345	-6,1%
EFTA	287	190	51,1%	1.594	1.037	53,7%
EU+EFTA	3.025	3.159	-4,2%	23.100	22.281	3,7%
WESTERN EUROPE (EU15+EFTA)	2.530	2.733	-7,4%	19.654	18.782	4,6%

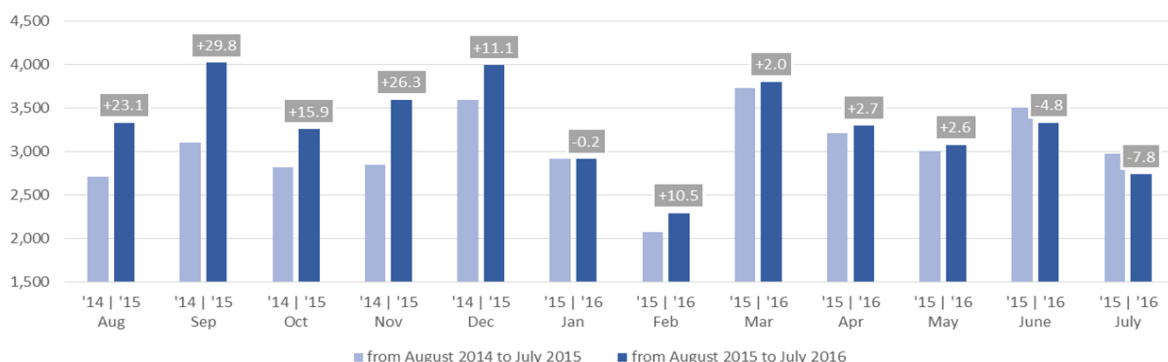
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES²

22/09/16

	July '16	July '15	% Change	Jan-Jul '16	Jan-Jul '15	% Change
AUSTRIA	3.616	3.707	-2,5%	27.098	24.195	12,0%
BELGIUM	5.149	5.057	1,8%	48.656	44.603	9,1%
BULGARIA ³	380	360	5,6%	2.680	2.618	2,4%
CROATIA	1.072	808	32,7%	6.035	4.857	24,3%
CYPRUS ⁴	158	171	-7,6%	1.113	814	36,7%
CZECH REPUBLIC	2.166	2.142	1,1%	17.782	15.768	12,8%
DENMARK	2.637	2.331	13,1%	24.580	20.985	17,1%
ESTONIA	365	373	-2,1%	3.041	2.749	10,6%
FINLAND	1.093	1.020	7,2%	9.642	8.396	14,8%
FRANCE	32.815	31.954	2,7%	276.217	247.957	11,4%
GERMANY	28.480	28.895	-1,4%	205.474	189.201	8,6%
GREECE	550	313	75,7%	3.744	3.832	-2,3%
HUNGARY	1.948	1.759	10,7%	14.924	12.707	17,4%
IRELAND	4.726	4.080	15,8%	24.911	20.103	23,9%
ITALY ⁵	20.098	13.676	47,0%	115.407	86.074	34,1%
LATVIA	374	329	13,7%	2.186	2.377	-8,0%
LITHUANIA	651	505	28,9%	5.673	3.364	68,6%
LUXEMBOURG	476	474	0,4%	3.576	3.035	17,8%
NETHERLANDS	6.197	5.502	12,6%	55.851	45.517	22,7%
POLAND	6.427	6.193	3,8%	50.430	41.588	21,3%
PORTUGAL	3.132	2.879	8,8%	22.244	19.094	16,5%
ROMANIA	1.840	1.714	7,4%	13.003	10.036	29,6%
SLOVAKIA	896	844	6,2%	7.378	6.537	12,9%
SLOVENIA	905	827	9,4%	7.182	5.427	32,3%
SPAIN	17.232	16.675	3,3%	117.514	104.637	12,3%
SWEDEN	3.230	2.637	22,5%	32.388	28.166	15,0%
UNITED KINGDOM	27.979	29.251	-4,3%	246.962	240.694	2,6%
EUROPEAN UNION	174.592	164.476	6,2%	1.345.691	1.195.331	12,6%
EU15	157.410	148.451	6,0%	1.214.264	1.086.489	11,8%
EU12	17.182	16.025	7,2%	131.427	108.842	20,8%
ICELAND	199	230	-13,5%	1.509	1.092	38,2%
NORWAY	2.752	2.589	6,3%	22.547	21.639	4,2%
SWITZERLAND	2.798	2.911	-3,9%	20.915	21.207	-1,4%
EFTA	5.749	5.730	0,3%	44.971	43.938	2,4%
EU+EFTA	180.341	170.206	6,0%	1.390.662	1.239.269	12,2%
WESTERN EUROPE (EU15+EFTA)	163.159	154.181	5,8%	1.259.235	1.130.427	11,4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transp

³ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable

Total new commercial vehicle registrations in the EU - 12 month trend

