

PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

24/02/16

	January '16	January '15	% Change	Jan-Jan '16	Jan-Jan '15	% Change
AUSTRIA	2.285	2.174	5,1%	2.285	2.174	5,1%
BELGIUM	6.037	5.592	8,0%	6.037	5.592	8,0%
BULGARIA	277	371	-25,3%	277	371	-25,3%
CROATIA	528	403	31,0%	528	403	31,0%
CYPRUS	115	59	94,9%	115	59	94,9%
CZECH REPUBLIC	1.196	1.057	13,2%	1.196	1.057	13,2%
DENMARK	2.840	2.298	23,6%	2.840	2.298	23,6%
ESTONIA	335	360	-6,9%	335	360	-6,9%
FINLAND	1.149	959	19,8%	1.149	959	19,8%
FRANCE	27.962	24.906	12,3%	27.962	24.906	12,3%
GERMANY	16.969	15.177	11,8%	16.969	15.177	11,8%
GREECE	517	661	-21,8%	517	661	-21,8%
HUNGARY	1.308	1.354	-3,4%	1.308	1.354	-3,4%
IRELAND	5.696	4.909	16,0%	5.696	4.909	16,0%
ITALY	11.800	9.164	28,8%	11.800	9.164	28,8%
LATVIA	172	188	-8,5%	172	188	-8,5%
LITHUANIA	224	247	-9,3%	224	247	-9,3%
LUXEMBOURG	310	332	-6,6%	310	332	-6,6%
NETHERLANDS	7.407	6.406	15,6%	7.407	6.406	15,6%
POLAND	3.987	3.227	23,6%	3.987	3.227	23,6%
PORTUGAL	2.036	1.930	5,5%	2.036	1.930	5,5%
ROMANIA	1.023	860	19,0%	1.023	860	19,0%
SLOVAKIA	505	403	25,3%	505	403	25,3%
SLOVENIA	887	546	62,5%	887	546	62,5%
SPAIN	10.570	9.025	17,1%	10.570	9.025	17,1%
SWEDEN	2.803	2.513	11,5%	2.803	2.513	11,5%
UNITED KINGDOM	21.102	22.049	-4,3%	21.102	22.049	-4,3%
EUROPEAN UNION	130.040	117.170	11,0%	130.040	117.170	11,0%
EU15³	119.483	108.095	10,5%	119.483	108.095	10,5%
EU12⁴	10.557	9.075	16,3%	10.557	9.075	16,3%
ICELAND	130	85	52,9%	130	85	52,9%
NORWAY	1.889	2.268	-16,7%	1.889	2.268	-16,7%
SWITZERLAND	2.352	2.282	3,1%	2.352	2.282	3,1%
EFTA	4.371	4.635	-5,7%	4.371	4.635	-5,7%
EU+EFTA	134.411	121.805	10,3%	134.411	121.805	10,3%
WESTERN EUROPE (EU15+EFTA)	123.854	112.730	9,9%	123.854	112.730	9,9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

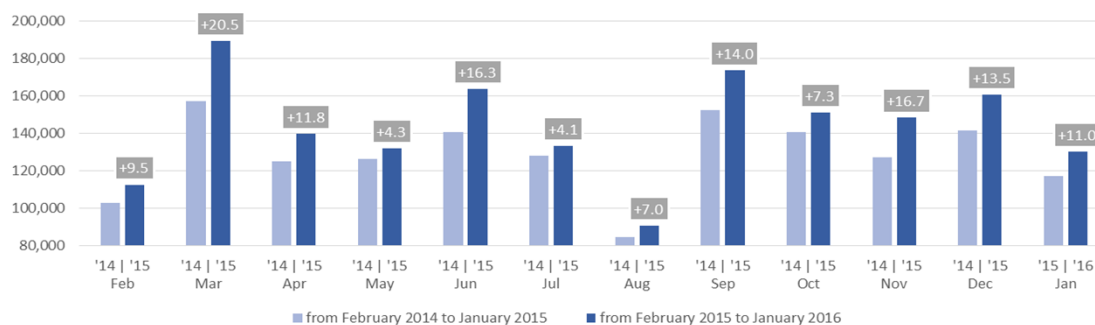
¹ Data for Malta unavailable

³ Member States before the 2004 enlargement

² Including Light Buses & Coaches

⁴ Member States having joined the EU since 2004 (data for Malta unavailable)

New light commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

24/02/16

	January '16	January '15	% Change	Jan-Jan '16	Jan-Jan '15	% Change
AUSTRIA	526	513	2,5%	526	513	2,5%
BELGIUM	949	636	49,2%	949	636	49,2%
BULGARIA	n.a	n.a	n.a	n.a	n.a	n.a
CROATIA	126	68	85,3%	126	68	85,3%
CYPRUS	0	7	-100,0%	0	7	-100,0%
CZECH REPUBLIC ³	746	637	17,1%	746	637	17,1%
DENMARK	342	300	14,0%	342	300	14,0%
ESTONIA	121	104	16,3%	121	104	16,3%
FINLAND	230	173	32,9%	230	173	32,9%
FRANCE	3.093	2.792	10,8%	3.093	2.792	10,8%
GERMANY	4.988	4.429	12,6%	4.988	4.429	12,6%
GREECE	31	19	63,2%	31	19	63,2%
HUNGARY	300	453	-33,8%	300	453	-33,8%
IRELAND ⁴	194	153	26,8%	194	153	26,8%
ITALY ⁵	1.173	1.189	-1,3%	1.173	1.189	-1,3%
LATVIA	110	105	4,8%	110	105	4,8%
LITHUANIA ⁴	140	148	-5,4%	140	148	-5,4%
LUXEMBOURG ⁴	125	69	81,2%	125	69	81,2%
NETHERLANDS	1.463	1.189	23,0%	1.463	1.189	23,0%
POLAND	1.328	989	34,3%	1.328	989	34,3%
PORTUGAL	350	296	18,2%	350	296	18,2%
ROMANIA	509	303	68,0%	509	303	68,0%
SLOVAKIA	323	354	-8,8%	323	354	-8,8%
SLOVENIA ⁴	198	188	5,3%	198	188	5,3%
SPAIN	1.949	1.392	40,0%	1.949	1.392	40,0%
SWEDEN	368	323	13,9%	368	323	13,9%
UNITED KINGDOM ⁴	2.307	1.735	33,0%	2.307	1.735	33,0%
EUROPEAN UNION	21.989	18.564	18,4%	21.989	18.564	18,4%
EU15	18.088	15.208	18,9%	18.088	15.208	18,9%
EU12	3.901	3.356	16,2%	3.901	3.356	16,2%
ICELAND	3	7	-57,1%	3	7	-57,1%
NORWAY ⁴	390	341	14,4%	390	341	14,4%
SWITZERLAND ³	240	223	7,6%	240	223	7,6%
EFTA	633	571	10,9%	633	571	10,9%
EU+EFTA	22.622	19.135	18,2%	22.622	19.135	18,2%
WESTERN EUROPE (EU15+EFTA)	18.721	15.779	18,6%	18.721	15.779	18,6%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

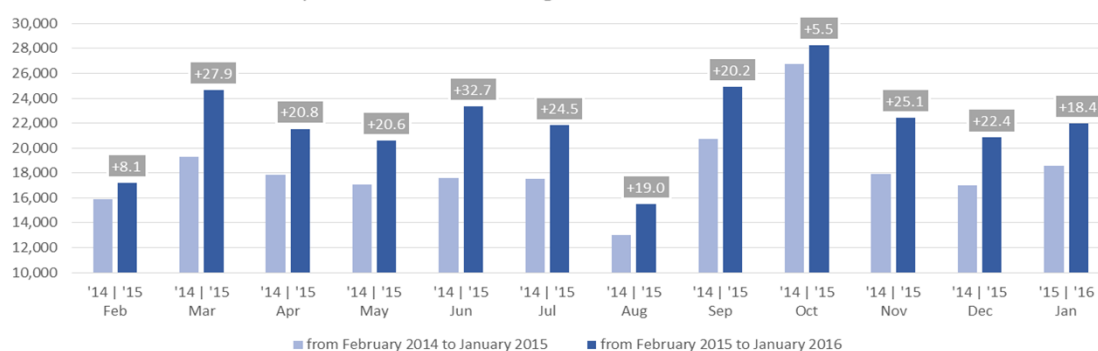
⁴ AAA estimates

² Excluding Heavy Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 18t and over

New heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

24/02/16

	January '16	January '15	% Change	Jan-Jan '16	Jan-Jan '15	% Change
AUSTRIA	563	582	-3,3%	563	582	-3,3%
BELGIUM	1.119	802	39,5%	1.119	802	39,5%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA	145	93	55,9%	145	93	55,9%
CYPRUS	1	9	-88,9%	1	9	-88,9%
CZECH REPUBLIC	923	764	20,8%	923	764	20,8%
DENMARK	404	318	27,0%	404	318	27,0%
ESTONIA	123	110	11,8%	123	110	11,8%
FINLAND	285	206	38,3%	285	206	38,3%
FRANCE	3.550	3.270	8,6%	3.550	3.270	8,6%
GERMANY	6.704	6.019	11,4%	6.704	6.019	11,4%
GREECE	45	22	104,5%	45	22	104,5%
HUNGARY	331	475	-30,3%	331	475	-30,3%
IRELAND	424	169	150,9%	424	169	150,9%
ITALY ³	1.431	1.447	-1,1%	1.431	1.447	-1,1%
LATVIA	113	106	6,6%	113	106	6,6%
LITHUANIA ⁴	142	149	-4,7%	142	149	-4,7%
LUXEMBOURG	132	72	83,3%	132	72	83,3%
NETHERLANDS	1.591	1.291	23,2%	1.591	1.291	23,2%
POLAND	1.456	1.112	30,9%	1.456	1.112	30,9%
PORTUGAL	421	345	22,0%	421	345	22,0%
ROMANIA	551	315	74,9%	551	315	74,9%
SLOVAKIA	364	373	-2,4%	364	373	-2,4%
SLOVENIA ⁴	211	201	5,0%	211	201	5,0%
SPAIN	2.260	1.600	41,3%	2.260	1.600	41,3%
SWEDEN	418	351	19,1%	418	351	19,1%
UNITED KINGDOM ⁴	3.055	2.278	34,1%	3.055	2.278	34,1%
EUROPEAN UNION	26.762	22.479	19,1%	26.762	22.479	19,1%
EU15	22.402	18.772	19,3%	22.402	18.772	19,3%
EU12	4.360	3.707	17,6%	4.360	3.707	17,6%
ICELAND	12	11	9,1%	12	11	9,1%
NORWAY	452	400	13,0%	452	400	13,0%
SWITZERLAND	291	288	1,0%	291	288	1,0%
EFTA	755	699	8,0%	755	699	8,0%
EU+EFTA	27.517	23.178	18,7%	27.517	23.178	18,7%
WESTERN EUROPE (EU15+EFTA)	23.157	19.471	18,9%	23.157	19.471	18,9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

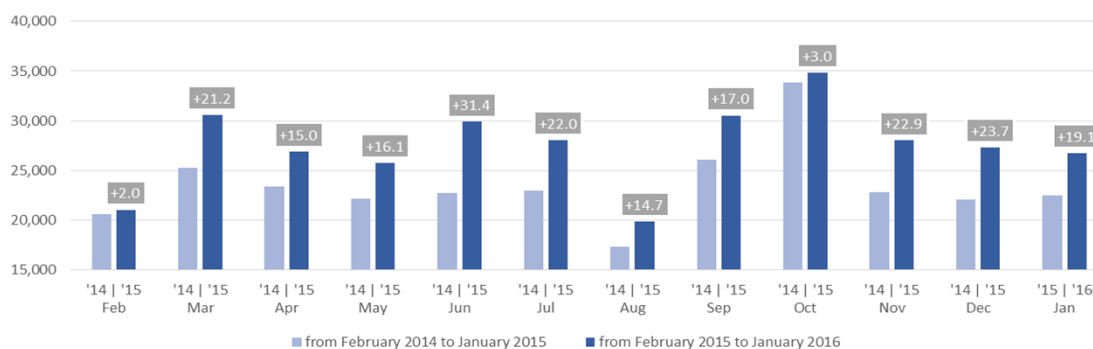
¹ Data for Malta unavailable

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3.5t

⁴ AAA estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

24/02/16

	January '16	January '15	% Change	Jan-Jan '16	Jan-Jan '15	% Change
AUSTRIA	127	93	36,6%	127	93	36,6%
BELGIUM	89	108	-17,6%	89	108	-17,6%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA	12	3	300,0%	12	3	300,0%
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	35	56	-37,5%	35	56	-37,5%
DENMARK	44	36	22,2%	44	36	22,2%
ESTONIA	18	23	-21,7%	18	23	-21,7%
FINLAND	29	46	-37,0%	29	46	-37,0%
FRANCE	533	521	2,3%	533	521	2,3%
GERMANY	458	439	4,3%	458	439	4,3%
GREECE	8	7	14,3%	8	7	14,3%
HUNGARY	54	14	285,7%	54	14	285,7%
IRELAND	68	37	83,8%	68	37	83,8%
ITALY ²	226	251	-10,0%	226	251	-10,0%
LATVIA	8	24	-66,7%	8	24	-66,7%
LITHUANIA ³	5	19	-73,7%	5	19	-73,7%
LUXEMBOURG	36	52	-30,8%	36	52	-30,8%
NETHERLANDS	26	19	36,8%	26	19	36,8%
POLAND	165	147	12,2%	165	147	12,2%
PORTUGAL	85	50	70,0%	85	50	70,0%
ROMANIA	59	45	31,1%	59	45	31,1%
SLOVAKIA	25	5	400,0%	25	5	400,0%
SLOVENIA ³	13	12	8,3%	13	12	8,3%
SPAIN	276	207	33,3%	276	207	33,3%
SWEDEN	47	67	-29,9%	47	67	-29,9%
UNITED KINGDOM ³	464	634	-26,8%	464	634	-26,8%
EUROPEAN UNION	2.910	2.915	-0,2%	2.910	2.915	-0,2%
EU15	2.516	2.567	-2,0%	2.516	2.567	-2,0%
EU12	394	348	13,2%	394	348	13,2%
ICELAND	11	4	175,0%	11	4	175,0%
NORWAY	39	60	-35,0%	39	60	-35,0%
SWITZERLAND	36	43	-16,3%	36	43	-16,3%
EFTA	86	107	-19,6%	86	107	-19,6%
EU+EFTA	2.996	3.022	-0,9%	2.996	3.022	-0,9%
WESTERN EUROPE (EU15+EFTA)	2.602	2.674	-2,7%	2.602	2.674	-2,7%

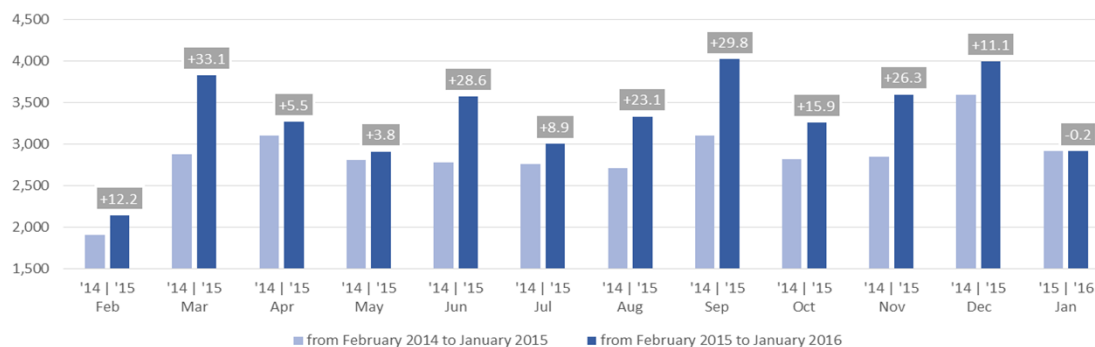
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ AAA estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES²

24/02/16

	January '16	January '15	% Change	Jan-Jan '16	Jan-Jan '15	% Change
AUSTRIA	2.975	2.849	4,4%	2.975	2.849	4,4%
BELGIUM	7.245	6.502	11,4%	7.245	6.502	11,4%
BULGARIA ³	277	371	-25,3%	277	371	-25,3%
CROATIA	685	499	37,3%	685	499	37,3%
CYPRUS ⁴	116	68	70,6%	116	68	70,6%
CZECH REPUBLIC	2.154	1.877	14,8%	2.154	1.877	14,8%
DENMARK	3.288	2.652	24,0%	3.288	2.652	24,0%
ESTONIA	476	493	-3,4%	476	493	-3,4%
FINLAND	1.463	1.211	20,8%	1.463	1.211	20,8%
FRANCE	32.045	28.697	11,7%	32.045	28.697	11,7%
GERMANY	24.131	21.635	11,5%	24.131	21.635	11,5%
GREECE	570	690	-17,4%	570	690	-17,4%
HUNGARY	1.693	1.843	-8,1%	1.693	1.843	-8,1%
IRELAND	6.188	5.115	21,0%	6.188	5.115	21,0%
ITALY ⁵	13.457	10.862	23,9%	13.457	10.862	23,9%
LATVIA	293	318	-7,9%	293	318	-7,9%
LITHUANIA	371	415	-10,6%	371	415	-10,6%
LUXEMBOURG	478	456	4,8%	478	456	4,8%
NETHERLANDS	9.024	7.716	17,0%	9.024	7.716	17,0%
POLAND	5.608	4.486	25,0%	5.608	4.486	25,0%
PORTUGAL	2.542	2.325	9,3%	2.542	2.325	9,3%
ROMANIA	1.633	1.220	33,9%	1.633	1.220	33,9%
SLOVAKIA	894	781	14,5%	894	781	14,5%
SLOVENIA	1.111	759	46,4%	1.111	759	46,4%
SPAIN	13.106	10.832	21,0%	13.106	10.832	21,0%
SWEDEN	3.268	2.931	11,5%	3.268	2.931	11,5%
UNITED KINGDOM	24.621	24.961	-1,4%	24.621	24.961	-1,4%
EUROPEAN UNION	159.712	142.564	12,0%	159.712	142.564	12,0%
EU15	144.401	129.434	11,6%	144.401	129.434	11,6%
EU12	15.311	13.130	16,6%	15.311	13.130	16,6%
ICELAND	153	100	53,0%	153	100	53,0%
NORWAY	2.380	2.728	-12,8%	2.380	2.728	-12,8%
SWITZERLAND	2.679	2.613	2,5%	2.679	2.613	2,5%
EFTA	5.212	5.441	-4,2%	5.212	5.441	-4,2%
EU+EFTA	164.924	148.005	11,4%	164.924	148.005	11,4%
WESTERN EUROPE (EU15+EFTA)	149.613	134.875	10,9%	149.613	134.875	10,9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transp.

³ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable

Total new commercial vehicle registrations in the EU - 12 month trend

