

PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3,5^{t2}

23/03/16

	February '16	February '15	% Change	Jan-Feb '16	Jan-Feb '15	% Change
AUSTRIA	2.843	2.116	34,4%	5.128	4.290	19,5%
BELGIUM	5.936	5.087	16,7%	11.973	10.679	12,1%
BULGARIA	395	298	32,6%	672	669	0,4%
CROATIA	567	470	20,6%	1.095	873	25,4%
CYPRUS	148	89	66,3%	263	148	77,7%
CZECH REPUBLIC	1.381	1.348	2,4%	2.577	2.405	7,2%
DENMARK	2.907	2.185	33,0%	5.747	4.483	28,2%
ESTONIA	264	240	10,0%	599	600	-0,2%
FINLAND	984	914	7,7%	2.133	1.873	13,9%
FRANCE	33.096	29.301	13,0%	61.058	54.207	12,6%
GERMANY	18.329	15.815	15,9%	35.298	30.992	13,9%
GREECE	258	732	-64,8%	775	1.393	-44,4%
HUNGARY	1.509	1.243	21,4%	2.820	2.597	8,6%
IRELAND	3.470	2.328	49,1%	10.030	7.237	38,6%
ITALY	12.600	9.793	28,7%	24.400	18.959	28,7%
LATVIA	174	149	16,8%	346	337	2,7%
LITHUANIA	211	119	77,3%	435	366	18,9%
LUXEMBOURG	335	262	27,9%	645	594	8,6%
NETHERLANDS	6.305	4.574	37,8%	13.712	10.980	24,9%
POLAND	4.620	3.907	18,2%	8.607	7.134	20,6%
PORTUGAL	2.213	2.142	3,3%	4.249	4.072	4,3%
ROMANIA	1.100	689	59,7%	2.123	1.260	68,5%
SLOVAKIA	585	457	28,0%	1.090	860	26,7%
SLOVENIA	748	453	65,1%	1.635	999	63,7%
SPAIN	12.720	10.890	16,8%	23.276	19.915	16,9%
SWEDEN	4.210	3.323	26,7%	7.013	5.836	20,2%
UNITED KINGDOM	13.891	13.832	0,4%	34.993	35.881	-2,5%
EUROPEAN UNION	131.799	112.756	16,9%	262.692	229.639	14,4%
EU15³	120.097	103.294	16,3%	240.430	211.391	13,7%
EU12⁴	11.702	9.462	23,7%	22.262	18.248	22,0%
ICELAND	138	85	62,4%	268	170	57,6%
NORWAY	2.486	2.468	0,7%	4.375	4.736	-7,6%
SWITZERLAND	2.388	2.344	1,9%	4.740	4.626	2,5%
EFTA	5.012	4.897	2,3%	9.383	9.532	-1,6%
EU+EFTA	136.811	117.653	16,3%	272.075	239.171	13,8%
WESTERN EUROPE (EU15+EFTA)	125.109	108.191	15,6%	249.813	220.923	13,1%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

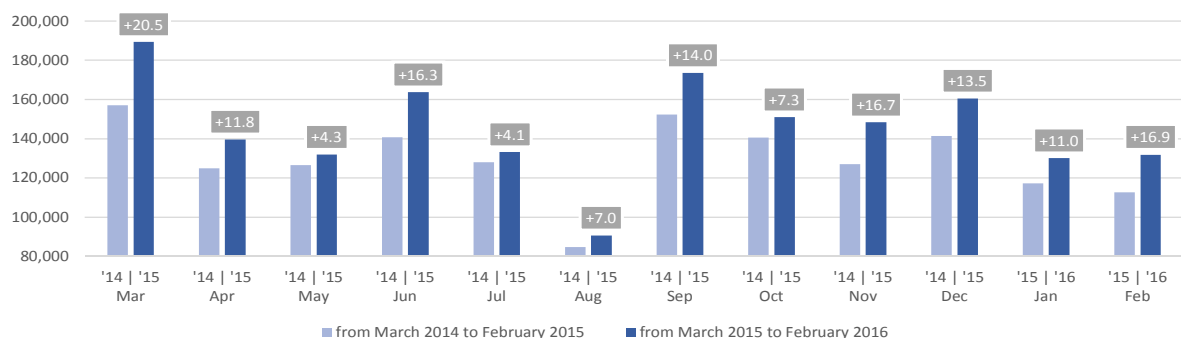
¹ Data for Malta unavailable

³ Member States before the 2004 enlargement

² Including Light Buses & Coaches

⁴ Member States having joined the EU since 2004 (data for Malta unavailable)

New light commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL
EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

23/03/16

	February '16	February '15	% Change	Jan-Feb '16	Jan-Feb '15	% Change
AUSTRIA	556	517	7,5%	1.082	1.030	5,0%
BELGIUM	604	592	2,0%	1.553	1.228	26,5%
BULGARIA	n.a	n.a	n.a	n.a	n.a	n.a
CROATIA	90	40	125,0%	216	108	100,0%
CYPRUS	2	2	0,0%	0	9	-100,0%
CZECH REPUBLIC ³	743	563	32,0%	1.489	1.200	24,1%
DENMARK	310	289	7,3%	653	589	10,9%
ESTONIA	75	46	63,0%	196	150	30,7%
FINLAND	199	128	55,5%	429	301	42,5%
FRANCE	3.046	2.512	21,3%	6.139	5.304	15,7%
GERMANY	4.788	4.232	13,1%	9.776	8.661	12,9%
GREECE	16	22	-27,3%	47	41	14,6%
HUNGARY	395	440	-10,2%	695	893	-22,2%
IRELAND ⁴	198	164	20,7%	569	317	79,5%
ITALY ⁵	1.276	899	41,9%	2.445	2.088	17,1%
LATVIA	98	69	42,0%	208	174	19,5%
LITHUANIA ⁴	283	257	10,1%	538	405	32,8%
LUXEMBOURG ⁴	95	72	31,9%	220	141	56,0%
NETHERLANDS	1.287	1.049	22,7%	2.750	2.238	22,9%
POLAND	2.086	1.428	46,1%	3.414	2.417	41,2%
PORTUGAL	322	197	63,5%	672	493	36,3%
ROMANIA	583	387	50,6%	1.092	517	111,2%
SLOVAKIA	324	356	-9,0%	647	710	-8,9%
SLOVENIA ⁴	145	110	31,8%	423	298	41,9%
SPAIN	1.393	1.201	16,0%	3.334	2.593	28,6%
SWEDEN	417	319	30,7%	785	642	22,3%
UNITED KINGDOM ⁴	1.721	1.343	28,1%	4.028	3.078	30,9%
EUROPEAN UNION	21.052	17.234	22,2%	43.400	35.625	21,8%
EU15	16.228	13.536	19,9%	34.482	28.744	20,0%
EU12	4.824	3.698	30,4%	8.918	6.881	29,6%
ICELAND	4	8	-50,0%	7	15	-53,3%
NORWAY ⁴	292	301	-3,0%	682	642	6,2%
SWITZERLAND ³	254	210	21,0%	494	433	14,1%
EFTA	550	519	6,0%	1.183	1.090	8,5%
EU+EFTA	21.602	17.753	21,7%	44.583	36.715	21,4%
WESTERN EUROPE (EU15+EFTA)	16.778	14.055	19,4%	35.665	29.834	19,5%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

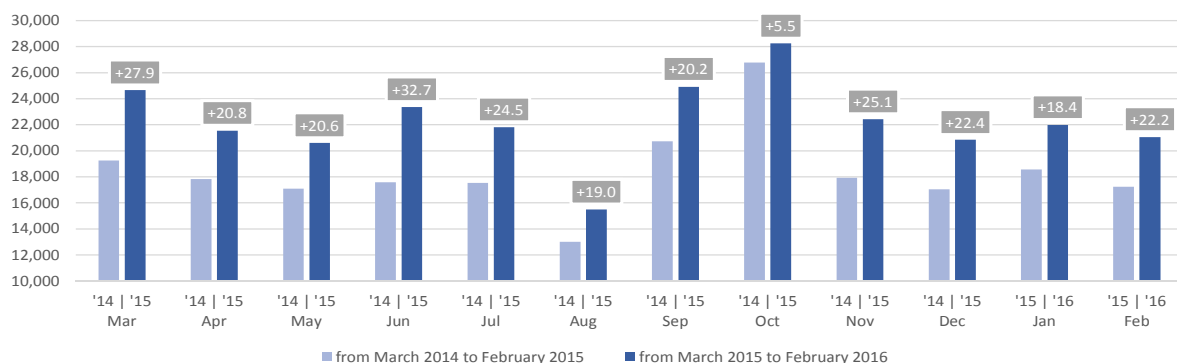
⁴ AAA estimates

² Excluding Heavy Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 18t and over

New heavy commercial vehicle registrations in the EU - 12 month trend



P R E S S R E L E A S E

PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

23/03/16

	February '16	February '15	% Change	Jan-Feb '16	Jan-Feb '15	% Change
AUSTRIA	612	537	14,0%	1.175	1.119	5,0%
BELGIUM	732	701	4,4%	1.851	1.503	23,2%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA	94	48	95,8%	239	141	69,5%
CYPRUS	3	3	0,0%	4	9	-55,6%
CZECH REPUBLIC	882	666	32,4%	1.805	1.430	26,2%
DENMARK	344	329	4,6%	749	647	15,8%
ESTONIA	79	49	61,2%	202	159	27,0%
FINLAND	250	182	37,4%	535	388	37,9%
FRANCE	3.547	2.912	21,8%	7.097	6.182	14,8%
GERMANY	6.824	5.868	16,3%	13.528	11.887	13,8%
GREECE	22	60	-63,3%	67	82	-18,3%
HUNGARY	430	462	-6,9%	759	937	-19,0%
IRELAND	239	177	35,0%	663	346	91,6%
ITALY ³	1.611	1.116	44,4%	3.038	2.563	18,5%
LATVIA	104	74	40,5%	217	180	20,6%
LITHUANIA ⁴	287	264	8,7%	546	413	32,2%
LUXEMBOURG	120	80	50,0%	252	152	65,8%
NETHERLANDS	1.419	1.182	20,1%	3.010	2.473	21,7%
POLAND	2.237	1.566	42,8%	3.693	2.678	37,9%
PORTUGAL	357	230	55,2%	778	575	35,3%
ROMANIA	617	401	53,9%	1.168	561	108,2%
SLOVAKIA	357	384	-7,0%	721	757	-4,8%
SLOVENIA ⁴	156	125	24,8%	452	326	38,7%
SPAIN	1.745	1.422	22,7%	3.996	3.022	32,2%
SWEDEN	459	363	26,4%	877	714	22,8%
UNITED KINGDOM ⁴	2.447	1.849	32,3%	5.502	4.127	33,3%
EUROPEAN UNION	25.974	21.050	23,4%	52.924	43.371	22,0%
EU15	20.728	17.008	21,9%	43.118	35.780	20,5%
EU12	5.246	4.042	29,8%	9.806	7.591	29,2%
ICELAND	9	14	-35,7%	21	25	-16,0%
NORWAY	360	365	-1,4%	812	765	6,1%
SWITZERLAND	310	274	13,1%	601	562	6,9%
EFTA	679	653	4,0%	1.434	1.352	6,1%
EU+EFTA	26.653	21.703	22,8%	54.358	44.723	21,5%
WESTERN EUROPE (EU15+EFTA)	21.407	17.661	21,2%	44.552	37.132	20,0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

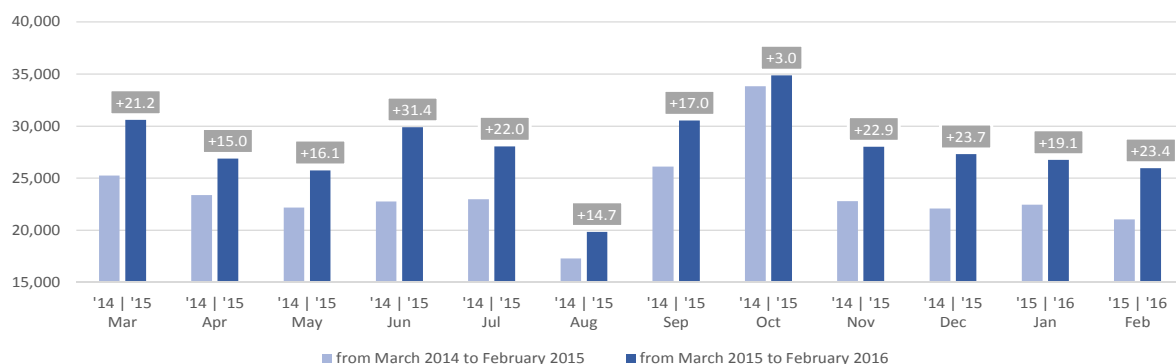
¹ Data for Malta unavailable

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3.5t

⁴ AAA estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

23/03/16

	February '16	February '15	% Change	Jan-Feb '16	Jan-Feb '15	% Change
AUSTRIA	84	71	18,3%	211	164	28,7%
BELGIUM	45	59	-23,7%	134	167	-19,8%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA	20	2	900,0%	32	5	540,0%
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	60	62	-3,2%	95	118	-19,5%
DENMARK	27	15	80,0%	71	51	39,2%
ESTONIA	35	24	45,8%	53	47	12,8%
FINLAND	24	22	9,1%	53	68	-22,1%
FRANCE	452	367	23,2%	985	888	10,9%
GERMANY	412	323	27,6%	870	762	14,2%
GREECE	10	1	900,0%	18	8	125,0%
HUNGARY	66	30	120,0%	122	44	177,3%
IRELAND	21	29	-27,6%	87	66	31,8%
ITALY ²	219	157	39,5%	445	408	9,1%
LATVIA	7	23	-69,6%	15	47	-68,1%
LITHUANIA ³	4	25	-84,0%	11	44	-75,0%
LUXEMBOURG	8	29	-72,4%	44	81	-45,7%
NETHERLANDS	14	18	-22,2%	40	37	8,1%
POLAND	110	80	37,5%	275	227	21,1%
PORTUGAL	41	43	-4,7%	126	93	35,5%
ROMANIA	87	76	14,5%	146	84	73,8%
SLOVAKIA	14	56	-75,0%	39	61	-36,1%
SLOVENIA ³	3	2	50,0%	31	14	121,4%
SPAIN	209	166	25,9%	486	373	30,3%
SWEDEN	58	69	-15,9%	105	136	-22,8%
UNITED KINGDOM ³	259	323	-19,8%	723	957	-24,5%
EUROPEAN UNION	2.289	2.072	10,5%	5.217	4.950	5,4%
EU15	1.883	1.692	11,3%	4.398	4.259	3,3%
EU12	406	380	6,8%	819	691	18,5%
ICELAND	3	7	-57,1%	14	11	27,3%
NORWAY	57	33	72,7%	96	93	3,2%
SWITZERLAND	17	33	-48,5%	53	76	-30,3%
EFTA	77	73	5,5%	163	180	-9,4%
EU+EFTA	2.366	2.145	10,3%	5.380	5.130	4,9%
WESTERN EUROPE (EU15+EFTA)	1.960	1.765	11,0%	4.561	4.439	2,7%

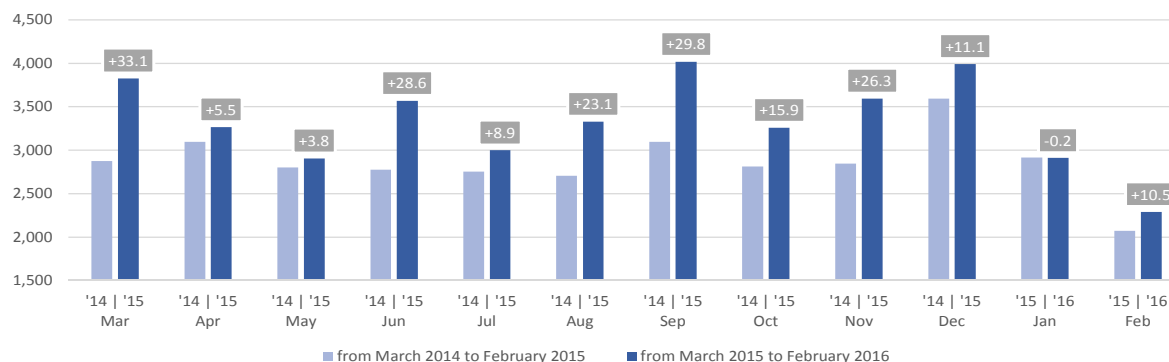
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ AAA estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES²

23/03/16

	February '16	February '15	% Change	Jan-Feb '16	Jan-Feb '15	% Change
AUSTRIA	3.539	2.724	29,9%	6.514	5.573	16,9%
BELGIUM	6.713	5.847	14,8%	13.958	12.349	13,0%
BULGARIA ³	395	298	32,6%	672	669	0,4%
CROATIA	681	520	31,0%	1.366	1.019	34,1%
CYPRUS ⁴	151	92	64,1%	267	157	70,1%
CZECH REPUBLIC	2.323	2.076	11,9%	4.477	3.953	13,3%
DENMARK	3.278	2.529	29,6%	6.567	5.181	26,8%
ESTONIA	378	313	20,8%	854	806	6,0%
FINLAND	1.258	1.118	12,5%	2.721	2.329	16,8%
FRANCE	37.095	32.580	13,9%	69.140	61.277	12,8%
GERMANY	25.565	22.006	16,2%	49.696	43.641	13,9%
GREECE	290	793	-63,4%	860	1.483	-42,0%
HUNGARY	2.005	1.735	15,6%	3.701	3.578	3,4%
IRELAND	3.730	2.534	47,2%	10.780	7.649	40,9%
ITALY ⁵	14.430	11.066	30,4%	27.883	21.930	27,1%
LATVIA	285	246	15,9%	578	564	2,5%
LITHUANIA	502	408	23,0%	992	823	20,5%
LUXEMBOURG	463	371	24,8%	941	827	13,8%
NETHERLANDS	7.738	5.774	34,0%	16.762	13.490	24,3%
POLAND	6.967	5.553	25,5%	12.575	10.039	25,3%
PORTUGAL	2.611	2.415	8,1%	5.153	4.740	8,7%
ROMANIA	1.804	1.166	54,7%	3.437	1.905	80,4%
SLOVAKIA	956	897	6,6%	1.850	1.678	10,3%
SLOVENIA	907	580	56,4%	2.118	1.339	58,2%
SPAIN	14.674	12.478	17,6%	27.758	23.310	19,1%
SWEDEN	4.727	3.755	25,9%	7.995	6.686	19,6%
UNITED KINGDOM	16.597	16.004	3,7%	41.218	40.965	0,6%
EUROPEAN UNION	160.062	135.878	17,8%	320.833	277.960	15,4%
EU15	142.708	121.994	17,0%	287.946	251.430	14,5%
EU12	17.354	13.884	25,0%	32.887	26.530	24,0%
ICELAND	150	106	41,5%	303	206	47,1%
NORWAY	2.903	2.866	1,3%	5.283	5.594	-5,6%
SWITZERLAND	2.715	2.651	2,4%	5.394	5.264	2,5%
EFTA	5.768	5.623	2,6%	10.980	11.064	-0,8%
EU+EFTA	165.830	141.501	17,2%	331.813	289.024	14,8%
WESTERN EUROPE (EU15+EFTA)	148.476	127.617	16,3%	298.926	262.494	13,9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable

Total new commercial vehicle registrations in the EU - 12 month trend

