

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

22/09/16

	August '16	August '15	% Change	Jan-Aug '16	Jan-Aug '15	% Change
AUSTRIA	3.426	2.416	41,8%	24.801	21.556	15,1%
BELGIUM	5.178	3.957	30,9%	47.424	42.721	11,0%
BULGARIA	340	292	16,4%	3.020	2.910	3,8%
CROATIA	652	304	114,5%	5.637	4.397	28,2%
CYPRUS	127	53	139,6%	1.212	837	44,8%
CZECH REPUBLIC	1.849	1.190	55,4%	12.551	10.506	19,5%
DENMARK	3.803	2.648	43,6%	25.163	20.715	21,5%
ESTONIA	381	263	44,9%	2.716	2.396	13,4%
FINLAND	1.311	954	37,4%	8.775	7.529	16,5%
FRANCE	20.025	17.060	17,4%	263.418	236.071	11,6%
GERMANY	23.066	15.002	53,8%	169.519	148.904	13,8%
GREECE	429	279	53,8%	3.814	3.829	-0,4%
HUNGARY	2.092	963	117,2%	13.804	10.456	32,0%
IRELAND	1.809	1.642	10,2%	24.538	20.188	21,5%
ITALY	12.200	5.602	117,8%	114.132	81.057	40,8%
LATVIA	205	173	18,5%	1.418	1.538	-7,8%
LITHUANIA	214	138	55,1%	1.956	1.503	30,1%
LUXEMBOURG	317	260	21,9%	2.993	2.488	20,3%
NETHERLANDS	4.621	3.688	25,3%	50.154	40.210	24,7%
POLAND	5.412	3.572	51,5%	39.643	32.207	23,1%
PORTUGAL	2.198	1.936	13,5%	21.615	18.770	15,2%
ROMANIA	1.203	764	57,5%	8.892	6.709	32,5%
SLOVAKIA	924	518	78,4%	5.221	4.275	22,1%
SLOVENIA	637	394	61,7%	6.322	4.664	35,5%
SPAIN	10.549	8.900	18,5%	113.163	100.099	13,1%
SWEDEN	5.241	3.548	47,7%	33.478	28.180	18,8%
UNITED KINGDOM	15.385	14.467	6,3%	231.857	225.417	2,9%
EUROPEAN UNION	123.594	90.983	35,8%	1.237.236	1.080.132	14,5%
EU15³	109.558	82.359	33,0%	1.134.844	997.734	13,7%
EU12⁴	14.036	8.624	62,8%	102.392	82.398	24,3%
ICELAND	115	81	42,0%	1.269	881	44,0%
NORWAY	3.556	2.554	39,2%	21.537	20.415	5,5%
SWITZERLAND	2.350	2.266	3,7%	20.393	20.756	-1,7%
EFTA	6.021	4.901	22,9%	43.199	42.052	2,7%
EU+EFTA	129.615	95.884	35,2%	1.280.435	1.122.184	14,1%
WESTERN EUROPE (EU15+EFTA)	115.579	87.260	32,5%	1.178.043	1.039.786	13,3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

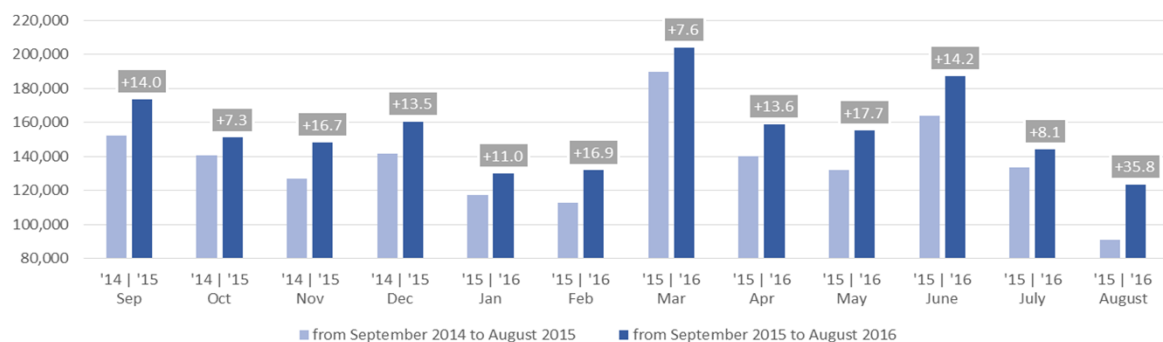
¹ Data for Malta unavailable

³ Member States before the 2004 enlargement

² Including Light Buses & Coaches

⁴ Member States having joined the EU since 2004 (data for Malta unavailable)

New light commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

22/09/16

	August '16	August '15	% Change	Jan-Aug '16	Jan-Aug '15	% Change
AUSTRIA	539	477	13,0%	5.212	4.700	10,9%
BELGIUM	608	427	42,4%	5.581	4.625	20,7%
BULGARIA	n/a	n/a	n/a	n/a	n/a	n/a
CROATIA	56	44	27,3%	762	537	41,9%
CYPRUS	2	0		25	16	56,3%
CZECH REPUBLIC ³	626	571	9,6%	6.061	5.386	12,5%
DENMARK	354	331	6,9%	2.930	2.792	4,9%
ESTONIA	48	33	45,5%	589	466	26,4%
FINLAND	197	186	5,9%	1.743	1.422	22,6%
FRANCE	1.778	1.515	17,4%	26.830	22.935	17,0%
GERMANY	4.598	4.045	13,7%	44.238	40.853	8,3%
GREECE	10	19	-47,4%	157	141	11,3%
HUNGARY	310	350	-11,4%	3.028	3.117	-2,9%
IRELAND ⁴	132	120	10,0%	1.758	1.194	47,2%
ITALY ⁵	1.380	873	58,1%	10.926	7.929	37,8%
LATVIA	99	60	65,0%	982	852	15,3%
LITHUANIA ⁴	488	303	61,1%	4.243	2.138	98,5%
LUXEMBOURG ⁴	73	61	19,7%	798	671	18,9%
NETHERLANDS	867	737	17,6%	9.906	8.556	15,8%
POLAND	1.624	1.280	26,9%	15.541	12.030	29,2%
PORTUGAL	177	228	-22,4%	2.369	1.958	21,0%
ROMANIA	502	375	33,9%	4.954	3.435	44,2%
SLOVAKIA	232	240	-3,3%	2.755	2.654	3,8%
SLOVENIA ⁴	165	113	46,0%	1.427	1.091	30,8%
SPAIN	1.101	879	25,3%	11.799	10.855	8,7%
SWEDEN	398	352	13,1%	3.596	2.940	22,3%
UNITED KINGDOM ⁴	1.943	1.897	2,4%	21.252	20.401	4,2%
EUROPEAN UNION	18.307	15.516	18,0%	189.462	163.694	15,7%
EU15	14.155	12.147	16,5%	149.095	131.972	13,0%
EU12	4.152	3.369	23,2%	40.367	31.722	27,3%
ICELAND	8	11	-27,3%	108	79	36,7%
NORWAY ⁴	343	303	13,2%	2.851	2.604	9,5%
SWITZERLAND ³	245	250	-2,0%	2.227	2.148	3,7%
EFTA	596	564	5,7%	5.186	4.831	7,3%
EU+EFTA	18.903	16.080	17,6%	194.648	168.525	15,5%
WESTERN EUROPE (EU15+EFTA)	14.751	12.711	16,0%	154.281	136.803	12,8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

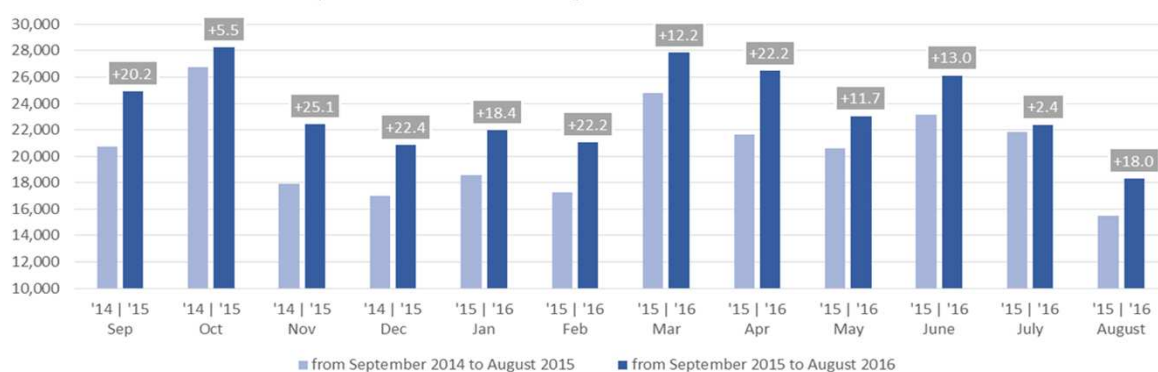
⁴ Estimates

² Excluding Heavy Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 18t and over

New heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL
EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

22/09/16

	August '16	August '15	% Change	Jan-Aug '16	Jan-Aug '15	% Change
AUSTRIA	581	526	10,5%	5.598	5.058	10,7%
BELGIUM	686	535	28,2%	6.604	5.720	15,5%
BULGARIA	n/a	n/a	n/a	n/a	n/a	n/a
CROATIA	73	60	21,7%	992	736	34,8%
CYPRUS	6	4	50,0%	34	34	0,0%
CZECH REPUBLIC	743	662	12,2%	7.298	6.486	12,5%
DENMARK	387	356	8,7%	3.284	3.071	6,9%
ESTONIA	51	38	34,2%	614	507	21,1%
FINLAND	267	234	14,1%	2.214	1.799	23,1%
FRANCE	2.126	1.752	21,3%	31.371	27.008	16,2%
GERMANY	7.090	6.033	17,5%	62.489	58.197	7,4%
GREECE	19	25	-24,0%	245	216	13,4%
HUNGARY	335	380	-11,8%	3.308	3.384	-2,2%
IRELAND	218	152	43,4%	2.117	1.482	42,8%
ITALY ³	1.912	1.179	62,2%	13.946	10.250	36,1%
LATVIA	113	63	79,4%	1.028	908	13,2%
LITHUANIA ⁴	495	314	57,6%	4.311	2.201	95,9%
LUXEMBOURG	73	65	12,3%	839	712	17,8%
NETHERLANDS	903	815	10,8%	10.952	9.520	15,0%
POLAND	1.883	1.448	30,0%	16.879	13.398	26,0%
PORTUGAL	217	250	-13,2%	2.792	2.317	20,5%
ROMANIA	537	388	38,4%	5.204	3.612	44,1%
SLOVAKIA	272	278	-2,2%	3.100	2.868	8,1%
SLOVENIA ⁴	173	124	39,5%	1.536	1.194	28,6%
SPAIN	1.369	1.127	21,5%	14.669	13.054	12,4%
SWEDEN	437	394	10,9%	3.946	3.313	19,1%
UNITED KINGDOM ⁴	2.563	2.650	-3,3%	28.700	27.745	3,4%
EUROPEAN UNION	23.529	19.852	18,5%	234.070	204.790	14,3%
EU15	18.848	16.093	17,1%	189.766	169.462	12,0%
EU12	4.681	3.759	24,5%	44.304	35.328	25,4%
ICELAND	23	18	27,8%	204	141	44,7%
NORWAY	472	417	13,2%	3.943	3.582	10,1%
SWITZERLAND	339	349	-2,9%	2.887	2.721	6,1%
EFTA	834	784	6,4%	7.034	6.444	9,2%
EU+EFTA	24.363	20.636	18,1%	241.104	211.234	14,1%
WESTERN EUROPE (EU15+EFTA)	19.682	16.877	16,6%	196.800	175.906	11,9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

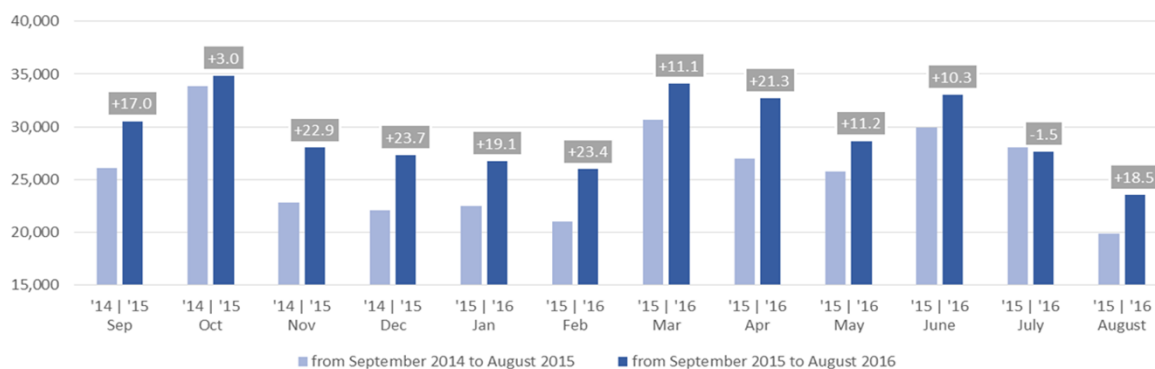
¹ Data for Malta unavailable

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3,5t

⁴ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

22/09/16

	August '16	August '15	% Change	Jan-Aug '16	Jan-Aug '15	% Change
AUSTRIA	38	63	-39,7%	744	586	27,0%
BELGIUM	50	75	-33,3%	542	729	-25,7%
BULGARIA	n/a	n/a	n/a	n/a	n/a	n/a
CROATIA	6	1	500,0%	137	89	53,9%
CYPRUS	n/a	n/a	n/a	n/a	n/a	n/a
CZECH REPUBLIC	95	43	120,9%	620	671	-7,6%
DENMARK	83	42	97,6%	406	245	65,7%
ESTONIA	6	9	-33,3%	149	156	-4,5%
FINLAND	197	129	52,7%	428	385	11,2%
FRANCE	1.013	1.014	-0,1%	4.592	4.704	-2,4%
GERMANY	467	436	7,1%	4.089	3.571	14,5%
GREECE	21	5	320,0%	154	96	60,4%
HUNGARY	25	43	-41,9%	263	253	4,0%
IRELAND	33	17	94,1%	316	244	29,5%
ITALY ²	169	155	9,0%	1.610	1.703	-5,5%
LATVIA	8	13	-38,5%	66	180	-63,3%
LITHUANIA ³	94	34	176,5%	209	146	43,2%
LUXEMBOURG	15	30	-50,0%	149	190	-21,6%
NETHERLANDS	10	2	400,0%	279	292	-4,5%
POLAND	128	113	13,3%	1.331	1.116	19,3%
PORTUGAL	14	8	75,0%	266	201	32,3%
ROMANIA	110	411	-73,2%	757	1.278	-40,8%
SLOVAKIA	9	7	28,6%	262	197	33,0%
SLOVENIA ³	13	17	-23,5%	147	104	41,3%
SPAIN	114	43	165,1%	1.714	1.554	10,3%
SWEDEN	203	188	8,0%	845	803	5,2%
UNITED KINGDOM ³	381	428	-11,0%	4.734	5.077	-6,8%
EUROPEAN UNION	3.302	3.326	-0,7%	24.809	24.570	1,0%
EU15	2.808	2.635	6,6%	20.868	20.380	2,4%
EU12	494	691	-28,5%	3.941	4.190	-5,9%
ICELAND	25	10	150,0%	202	89	127,0%
NORWAY	53	44	20,5%	1.148	657	74,7%
SWITZERLAND	87	77	13,0%	411	422	-2,6%
EFTA	165	131	26,0%	1.761	1.168	50,8%
EU+EFTA	3.467	3.457	0,3%	26.570	25.738	3,2%
WESTERN EUROPE (EU15+EFTA)	2.973	2.766	7,5%	22.629	21.548	5,0%

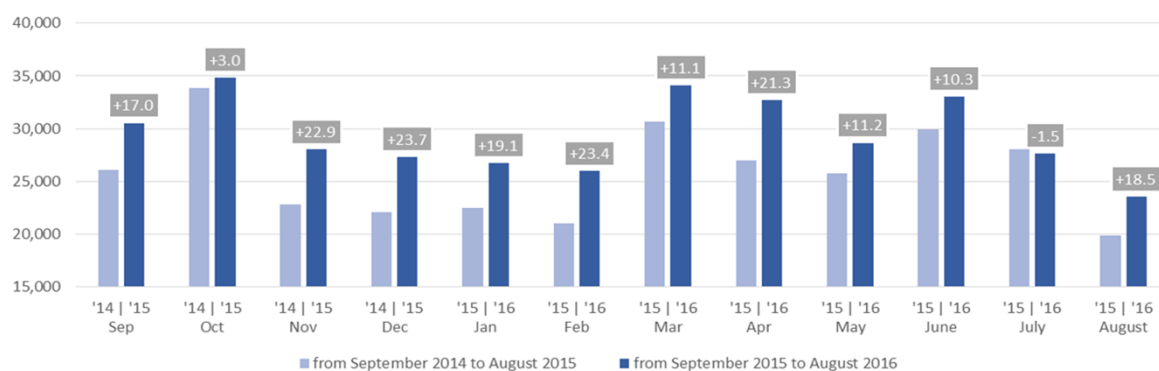
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES²

22/09/16

	August '16	August '15	% Change	Jan-Aug '16	Jan-Aug '15	% Change
AUSTRIA	4.045	3.005	34,6%	31.143	27.200	14,5%
BELGIUM	5.914	4.567	29,5%	54.570	49.170	11,0%
BULGARIA ³	340	292	16,4%	3.020	2.910	3,8%
CROATIA	731	365	100,3%	6.766	5.222	29,6%
CYPRUS ⁴	133	57	133,3%	1.246	871	43,1%
CZECH REPUBLIC	2.687	1.895	41,8%	20.469	17.663	15,9%
DENMARK	4.273	3.046	40,3%	28.853	24.031	20,1%
ESTONIA	438	310	41,3%	3.479	3.059	13,7%
FINLAND	1.775	1.317	34,8%	11.417	9.713	17,5%
FRANCE	23.164	19.826	16,8%	299.381	267.783	11,8%
GERMANY	30.623	21.471	42,6%	236.097	210.672	12,1%
GREECE	469	309	51,8%	4.213	4.141	1,7%
HUNGARY	2.452	1.386	76,9%	17.375	14.093	23,3%
IRELAND	2.060	1.811	13,7%	26.971	21.914	23,1%
ITALY ⁵	14.281	6.936	105,9%	129.688	93.010	39,4%
LATVIA	326	249	30,9%	2.512	2.626	-4,3%
LITHUANIA	803	486	65,2%	6.476	3.850	68,2%
LUXEMBOURG	405	355	14,1%	3.981	3.390	17,4%
NETHERLANDS	5.534	4.505	22,8%	61.385	50.022	22,7%
POLAND	7.423	5.133	44,6%	57.853	46.721	23,8%
PORTUGAL	2.429	2.194	10,7%	24.673	21.288	15,9%
ROMANIA	1.850	1.563	18,4%	14.853	11.599	28,1%
SLOVAKIA	1.205	803	50,1%	8.583	7.340	16,9%
SLOVENIA	823	535	53,8%	8.005	5.962	34,3%
SPAIN	12.032	10.070	19,5%	129.546	114.707	12,9%
SWEDEN	5.881	4.130	42,4%	38.269	32.296	18,5%
UNITED KINGDOM	18.329	17.545	4,5%	265.291	258.239	2,7%
EUROPEAN UNION	150.425	114.161	31,8%	1.496.115	1.309.492	14,3%
EU15	131.214	101.087	29,8%	1.345.478	1.187.576	13,3%
EU12	19.211	13.074	46,9%	150.637	121.916	23,6%
ICELAND	163	109	49,5%	1.675	1.111	50,8%
NORWAY	4.081	3.015	35,4%	26.628	24.654	8,0%
SWITZERLAND	2.776	2.692	3,1%	23.691	23.899	-0,9%
EFTA	7.020	5.816	20,7%	51.994	49.664	4,7%
EU+EFTA	157.445	119.977	31,2%	1.548.109	1.359.156	13,9%
WESTERN EUROPE (EU15+EFTA)	138.234	106.903	29,3%	1.397.472	1.237.240	13,0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Trans

³ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable

Total new commercial vehicle registrations in the EU - 12 month trend

