

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER EUROPEAN UNION (EU)

19/05/2015

|                                    | April               |             |                |                |              | January - April     |             |                  |                  |              |
|------------------------------------|---------------------|-------------|----------------|----------------|--------------|---------------------|-------------|------------------|------------------|--------------|
|                                    | %Share <sup>1</sup> |             | Units          | Units          | %Change      | %Share <sup>1</sup> |             | Units            | Units            | %Change      |
|                                    | '15                 | '14         | '15            | '14            | 15/14        | '15                 | '14         | '15              | '14              | 15/14        |
| <b>VW Group</b>                    | <b>26,1</b>         | <b>26,4</b> | <b>304.705</b> | <b>288.474</b> | <b>+5,6</b>  | <b>24,7</b>         | <b>24,7</b> | <b>1.161.108</b> | <b>1.072.194</b> | <b>+8,3</b>  |
| VOLKSWAGEN                         | 12,7                | 12,9        | 148.232        | 140.618        | +5,4         | 12,1                | 12,0        | 569.703          | 521.398          | +9,3         |
| AUDI                               | 5,8                 | 6,0         | 67.671         | 64.949         | +4,2         | 5,4                 | 5,6         | 254.464          | 244.044          | +4,3         |
| SKODA                              | 4,6                 | 4,4         | 53.493         | 48.460         | +10,4        | 4,2                 | 4,3         | 197.596          | 185.427          | +6,6         |
| SEAT                               | 2,5                 | 2,6         | 28.618         | 28.771         | -0,5         | 2,5                 | 2,4         | 116.002          | 104.094          | +11,4        |
| PORSCHE                            | 0,6                 | 0,5         | 6.424          | 5.451          | +17,8        | 0,5                 | 0,4         | 22.293           | 16.230           | +37,4        |
| OTHERS <sup>2</sup>                | 0,0                 | 0,0         | 267            | 225            | +18,7        | 0,0                 | 0,0         | 1.050            | 1.001            | +4,9         |
| <b>PSA Group</b>                   | <b>10,8</b>         | <b>11,3</b> | <b>125.617</b> | <b>122.998</b> | <b>+2,1</b>  | <b>10,7</b>         | <b>11,3</b> | <b>504.287</b>   | <b>488.281</b>   | <b>+3,3</b>  |
| PEUGEOT                            | 6,2                 | 6,3         | 72.095         | 68.298         | +5,6         | 6,2                 | 6,3         | 290.477          | 272.500          | +6,6         |
| CITROEN                            | 4,0                 | 4,3         | 46.799         | 46.512         | +0,6         | 4,0                 | 4,2         | 187.317          | 183.966          | +1,8         |
| DS                                 | 0,6                 | 0,8         | 6.723          | 8.188          | -17,9        | 0,6                 | 0,7         | 26.493           | 31.815           | -16,7        |
| <b>RENAULT Group</b>               | <b>10,6</b>         | <b>9,9</b>  | <b>124.195</b> | <b>108.126</b> | <b>+14,9</b> | <b>9,8</b>          | <b>9,5</b>  | <b>459.185</b>   | <b>412.268</b>   | <b>+11,4</b> |
| RENAULT                            | 7,4                 | 6,8         | 85.907         | 74.679         | +15,0        | 6,9                 | 6,6         | 325.467          | 288.026          | +13,0        |
| DACIA                              | 3,3                 | 3,1         | 38.288         | 33.447         | +14,5        | 2,8                 | 2,9         | 133.718          | 124.242          | +7,6         |
| <b>FORD</b>                        | <b>7,2</b>          | <b>7,5</b>  | <b>84.417</b>  | <b>82.191</b>  | <b>+2,7</b>  | <b>7,4</b>          | <b>7,6</b>  | <b>347.801</b>   | <b>327.790</b>   | <b>+6,1</b>  |
| <b>OPEL Group</b>                  | <b>6,5</b>          | <b>6,9</b>  | <b>76.024</b>  | <b>74.789</b>  | <b>+1,7</b>  | <b>6,7</b>          | <b>7,4</b>  | <b>315.433</b>   | <b>321.827</b>   | <b>-2,0</b>  |
| OPEL/VAUXHALL                      | 6,5                 | 6,6         | 75.854         | 71.738         | +5,7         | 6,7                 | 6,8         | 314.338          | 293.506          | +7,1         |
| CHEVROLET                          | 0,0                 | 0,3         | 170            | 3.033          | -94,4        | 0,0                 | 0,7         | 953              | 28.251           | -96,6        |
| Other GM                           | 0,0                 | 0,0         | 0              | 18             | -100,0       | 0,0                 | 0,0         | 142              | 70               | +102,9       |
| <b>FCA Group</b>                   | <b>6,6</b>          | <b>6,3</b>  | <b>77.379</b>  | <b>68.301</b>  | <b>+13,3</b> | <b>6,4</b>          | <b>6,2</b>  | <b>301.738</b>   | <b>268.397</b>   | <b>+12,4</b> |
| FIAT                               | 5,0                 | 4,9         | 58.783         | 53.703         | +9,5         | 4,9                 | 4,8         | 228.059          | 209.440          | +8,9         |
| JEEP                               | 0,6                 | 0,2         | 6.836          | 2.445          | +179,6       | 0,6                 | 0,2         | 27.568           | 9.200            | +199,7       |
| LANCIA/CHRYSLER                    | 0,5                 | 0,6         | 6.127          | 6.157          | -0,5         | 0,5                 | 0,6         | 23.819           | 26.284           | -9,4         |
| ALFA ROMEO                         | 0,4                 | 0,5         | 4.771          | 5.219          | -8,6         | 0,4                 | 0,5         | 19.450           | 20.834           | -6,6         |
| OTHERS <sup>3</sup>                | 0,1                 | 0,1         | 862            | 777            | +10,9        | 0,1                 | 0,1         | 2.842            | 2.639            | +7,7         |
| <b>BMW Group</b>                   | <b>6,2</b>          | <b>5,9</b>  | <b>71.868</b>  | <b>64.239</b>  | <b>+11,9</b> | <b>6,2</b>          | <b>6,0</b>  | <b>290.305</b>   | <b>259.224</b>   | <b>+12,0</b> |
| BMW                                | 5,0                 | 4,9         | 57.776         | 53.592         | +7,8         | 5,0                 | 5,0         | 233.091          | 216.601          | +7,6         |
| MINI                               | 1,2                 | 1,0         | 14.092         | 10.647         | +32,4        | 1,2                 | 1,0         | 57.214           | 42.623           | +34,2        |
| <b>DAIMLER</b>                     | <b>5,6</b>          | <b>5,6</b>  | <b>65.543</b>  | <b>60.686</b>  | <b>+8,0</b>  | <b>5,6</b>          | <b>5,3</b>  | <b>260.609</b>   | <b>228.436</b>   | <b>+14,1</b> |
| MERCEDES                           | 4,9                 | 5,1         | 56.899         | 55.209         | +3,1         | 4,9                 | 4,8         | 229.224          | 207.377          | +10,5        |
| SMART                              | 0,7                 | 0,5         | 8.644          | 5.477          | +57,8        | 0,7                 | 0,5         | 31.385           | 21.059           | +49,0        |
| <b>TOYOTA Group</b>                | <b>3,8</b>          | <b>4,0</b>  | <b>44.277</b>  | <b>44.183</b>  | <b>+0,2</b>  | <b>4,3</b>          | <b>4,4</b>  | <b>203.083</b>   | <b>189.520</b>   | <b>+7,2</b>  |
| TOYOTA                             | 3,5                 | 3,9         | 41.282         | 42.066         | -1,9         | 4,1                 | 4,2         | 190.666          | 180.356          | +5,7         |
| LEXUS                              | 0,3                 | 0,2         | 2.995          | 2.117          | +41,5        | 0,3                 | 0,2         | 12.417           | 9.164            | +35,5        |
| <b>NISSAN</b>                      | <b>3,4</b>          | <b>3,4</b>  | <b>39.972</b>  | <b>36.687</b>  | <b>+9,0</b>  | <b>4,3</b>          | <b>3,7</b>  | <b>199.766</b>   | <b>162.360</b>   | <b>+23,0</b> |
| <b>HYUNDAI</b>                     | <b>3,2</b>          | <b>3,1</b>  | <b>36.841</b>  | <b>33.955</b>  | <b>+8,5</b>  | <b>3,3</b>          | <b>3,2</b>  | <b>153.615</b>   | <b>139.801</b>   | <b>+9,9</b>  |
| <b>KIA</b>                         | <b>2,8</b>          | <b>2,8</b>  | <b>32.643</b>  | <b>30.448</b>  | <b>+7,2</b>  | <b>2,7</b>          | <b>2,7</b>  | <b>126.959</b>   | <b>117.500</b>   | <b>+8,1</b>  |
| <b>VOLVO CAR CORP.</b>             | <b>1,8</b>          | <b>1,8</b>  | <b>21.490</b>  | <b>19.302</b>  | <b>+11,3</b> | <b>1,7</b>          | <b>1,7</b>  | <b>81.788</b>    | <b>72.149</b>    | <b>+13,4</b> |
| <b>MAZDA</b>                       | <b>1,1</b>          | <b>1,0</b>  | <b>12.542</b>  | <b>11.184</b>  | <b>+12,1</b> | <b>1,3</b>          | <b>1,3</b>  | <b>62.506</b>    | <b>58.025</b>    | <b>+7,7</b>  |
| <b>JAGUAR LAND ROVER Group</b>     | <b>1,1</b>          | <b>1,0</b>  | <b>13.096</b>  | <b>11.134</b>  | <b>+17,6</b> | <b>1,3</b>          | <b>1,2</b>  | <b>58.900</b>    | <b>52.526</b>    | <b>+12,1</b> |
| LAND ROVER                         | 1,0                 | 0,8         | 11.217         | 9.271          | +21,0        | 1,1                 | 1,0         | 49.604           | 41.952           | +18,2        |
| JAGUAR                             | 0,2                 | 0,2         | 1.879          | 1.863          | +0,9         | 0,2                 | 0,2         | 9.296            | 10.574           | -12,1        |
| <b>SUZUKI</b>                      | <b>1,1</b>          | <b>1,1</b>  | <b>12.812</b>  | <b>12.525</b>  | <b>+2,3</b>  | <b>1,2</b>          | <b>1,3</b>  | <b>56.382</b>    | <b>56.656</b>    | <b>-0,5</b>  |
| <b>HONDA</b>                       | <b>0,6</b>          | <b>0,9</b>  | <b>6.993</b>   | <b>9.307</b>   | <b>-24,9</b> | <b>0,9</b>          | <b>1,1</b>  | <b>44.223</b>    | <b>47.490</b>    | <b>-6,9</b>  |
| <b>MITSUBISHI</b>                  | <b>0,9</b>          | <b>0,7</b>  | <b>10.167</b>  | <b>7.696</b>   | <b>+32,1</b> | <b>0,9</b>          | <b>0,6</b>  | <b>42.636</b>    | <b>26.013</b>    | <b>+63,9</b> |
| <b>OTHERS-JAPANESE<sup>4</sup></b> | <b>0,2</b>          | <b>0,2</b>  | <b>2.550</b>   | <b>1.902</b>   | <b>+34,1</b> | <b>0,2</b>          | <b>0,2</b>  | <b>9.998</b>     | <b>9.128</b>     | <b>+9,5</b>  |

SOURCE: ACEA MEMBERS

<sup>1</sup> ACEA estimation based on total by market

<sup>2</sup> Includes Bentley, Lamborghini and Bugatti

<sup>3</sup> Includes Dodge, Ferrari and Maserati

<sup>4</sup> Includes Subaru and Daihatsu