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## PROVISIONAL

### EU<sup>1</sup> COUNTRIES REGISTRATION FIGURES BY MARKET

#### NEW LIGHT COMMERCIAL VEHICLES up to 3.5t<sup>2</sup>

\* ACEA started reporting data for Croatia as of January 2014.

27/11/14

	October '14	October '13	% Change	Jan-Oct '14	Jan-Oct '13	% Change
AUSTRIA	2.850	2.919	-2,4%	26.560	25.954	2,3%
BELGIUM	4.548	4.632	-1,8%	45.647	46.621	-2,1%
BULGARIA <sup>4</sup>	360	291	23,7%	3.243	2.823	14,9%
CROATIA*	322	440	-26,8%	4.503	4.141	8,7%
CYPRUS	117	60	95,0%	996	757	31,6%
CZECH REPUBLIC	1.249	1.202	3,9%	10.434	9.441	10,5%
DENMARK	2.672	2.025	32,0%	22.660	19.291	17,5%
ESTONIA	278	235	18,3%	2.434	2.279	6,8%
FINLAND	974	871	11,8%	8.922	8.802	1,4%
FRANCE	34.529	36.136	-4,4%	304.342	301.165	1,1%
GERMANY	22.260	20.068	10,9%	186.453	171.607	8,7%
GREECE	500	270	85,2%	3.874	2.877	34,7%
HUNGARY	1.417	958	47,9%	12.334	8.424	46,4%
IRELAND	1.370	766	78,9%	15.899	10.555	50,6%
ITALY <sup>3</sup>	11.100	9.362	18,6%	96.311	80.855	19,1%
LATVIA	194	264	-26,5%	2.027	1.742	16,4%
LITHUANIA	201	150	34,0%	1.679	1.372	22,4%
LUXEMBURG	328	348	-5,7%	2.809	2.668	5,3%
NETHERLANDS	4.159	4.159	0,0%	44.706	43.733	2,2%
POLAND	4.387	4.379	0,2%	36.485	33.659	8,4%
PORTUGAL	2.416	1.652	46,2%	19.981	12.613	58,4%
ROMANIA	1.077	897	20,1%	7.910	6.900	14,6%
SLOVAKIA	548	513	6,8%	4.577	4.226	8,3%
SLOVENIA	563	599	-6,0%	5.933	5.492	8,0%
SPAIN	11.604	8.275	40,2%	93.484	69.395	34,7%
SWEDEN	3.796	3.309	14,7%	34.036	30.294	12,4%
UNITED KINGDOM	26.570	22.473	18,2%	268.641	227.477	18,1%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>140.389</b>	<b>127.253</b>	<b>10,3%</b>	<b>1.266.880</b>	<b>1.135.163</b>	<b>11,6%</b>
<b>EU 15<sup>5</sup></b>	<b>129.676</b>	<b>117.265</b>	<b>10,6%</b>	<b>1.174.325</b>	<b>1.053.907</b>	<b>11,4%</b>
<b>EU 13<sup>6</sup></b>	<b>10.713</b>	<b>9.988</b>	<b>7,3%</b>	<b>92.555</b>	<b>81.256</b>	<b>13,9%</b>
ICELAND	81	42	92,9%	713	497	43,5%
NORWAY	2.757	2.592	6,4%	24.415	25.334	-3,6%
SWITZERLAND	2.357	2.476	-4,8%	24.046	24.303	-1,1%
<b>EFTA</b>	<b>5.195</b>	<b>5.110</b>	<b>1,7%</b>	<b>49.174</b>	<b>50.134</b>	<b>-1,9%</b>
<b>EU28 + EFTA</b>	<b>145.584</b>	<b>132.363</b>	<b>10,0%</b>	<b>1.316.054</b>	<b>1.185.297</b>	<b>11,0%</b>
<b>EU15 + EFTA</b>	<b>134.871</b>	<b>122.375</b>	<b>10,2%</b>	<b>1.223.499</b>	<b>1.104.041</b>	<b>10,8%</b>

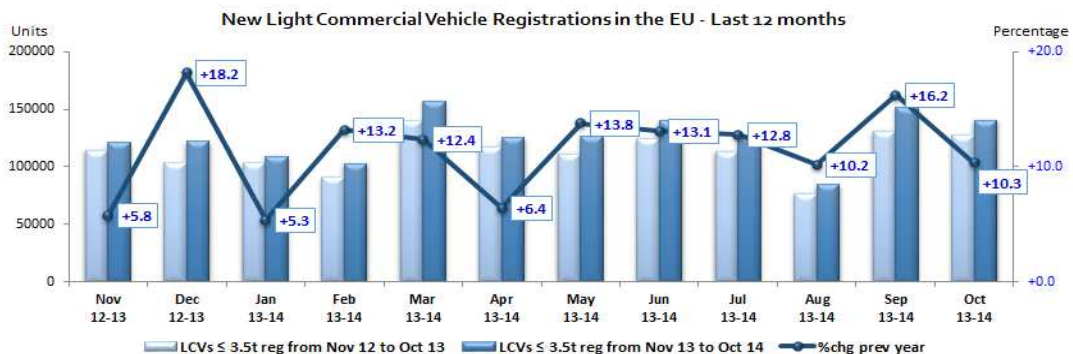
(<sup>1</sup>) EU28; data for Malta currently not available

(<sup>2</sup>) including Buses & Coaches

(<sup>3</sup>) ANFIA estimate

(<sup>4</sup>) estimate

(<sup>5</sup>) Member States before the 2004 enlargement (<sup>6</sup>) Member States joining the EU since 2004 (data for Malta currently not available)





## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over<sup>2</sup>

\* ACEA started reporting data for Croatia as of January 2014.

27/11/14

	October '14	October '13	% Change	Jan-Oct '14	Jan-Oct '13	% Change
AUSTRIA	748	710	5,4%	5.719	5.403	5,8%
BELGIUM	576	646	-10,8%	5.511	4.986	10,5%
BULGARIA	n.a	n.a	n.a	n.a	n.a	n.a
CROATIA*	46	41	12,2%	597	355	68,2%
CYPRUS	0	1	-100,0%	7	25	-72,0%
CZECH REPUBLIC <sup>3</sup>	853	780	9,4%	6.224	5.180	20,2%
DENMARK	402	372	8,1%	2.747	2.637	4,2%
ESTONIA	92	95	-3,2%	619	645	-4,0%
FINLAND	204	409	-50,1%	1.671	2.111	-20,8%
FRANCE	3.134	3.876	-19,1%	26.874	29.778	-9,8%
GERMANY	5.341	4.629	15,4%	49.777	43.409	14,7%
GREECE	31	25	24,0%	180	136	32,4%
HUNGARY	459	486	-5,6%	3.468	3.171	9,4%
IRELAND	111	152	-27,0%	1.373	1.190	15,4%
ITALY <sup>4</sup>	948	846	12,1%	8.463	7.522	12,5%
LATVIA	96	201	-52,2%	862	1.083	-20,4%
LITHUANIA <sup>5</sup>	246	359	-31,5%	1.853	2.559	-27,6%
LUXEMBURG <sup>5</sup>	76	93	-18,3%	828	686	20,7%
NETHERLANDS	1.157	839	37,9%	7.510	7.901	-4,9%
POLAND	1.680	2.080	-19,2%	12.512	12.728	-1,7%
PORTUGAL	313	308	1,6%	1.804	1.368	31,9%
ROMANIA	445	341	30,5%	3.042	2.343	29,8%
SLOVAKIA	455	325	40,0%	2.743	2.455	11,7%
SLOVENIA <sup>5</sup>	112	111	0,9%	1.071	762	40,6%
SPAIN	2.721	1.837	48,1%	10.677	8.106	31,7%
SWEDEN	437	366	19,4%	3.867	3.281	17,9%
UNITED KINGDOM	6.008	3.712	61,9%	23.297	25.881	-10,0%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>26.691</b>	<b>23.640</b>	<b>12,9%</b>	<b>183.296</b>	<b>175.701</b>	<b>4,3%</b>
<b>EU15<sup>6</sup></b>	<b>22.207</b>	<b>18.820</b>	<b>18,0%</b>	<b>150.298</b>	<b>144.395</b>	<b>4,1%</b>
<b>EU13<sup>7</sup></b>	<b>4.484</b>	<b>4.820</b>	<b>-7,0%</b>	<b>32.998</b>	<b>31.306</b>	<b>5,4%</b>
ICELAND	10	5	100,0%	65	44	47,7%
NORWAY <sup>5</sup>	387	395	-2,0%	3.470	3.170	9,5%
SWITZERLAND <sup>3</sup>	283	188	50,5%	2.911	2.207	31,9%
<b>EFTA</b>	<b>680</b>	<b>588</b>	<b>15,6%</b>	<b>6.446</b>	<b>5.421</b>	<b>18,9%</b>
<b>EU28 + EFTA</b>	<b>27.371</b>	<b>24.228</b>	<b>13,0%</b>	<b>189.742</b>	<b>181.122</b>	<b>4,8%</b>
<b>EU15+EFTA</b>	<b>22.887</b>	<b>19.408</b>	<b>17,9%</b>	<b>156.744</b>	<b>149.816</b>	<b>4,6%</b>

(<sup>1</sup>) EU28; data for Malta and Bulgaria currently not available

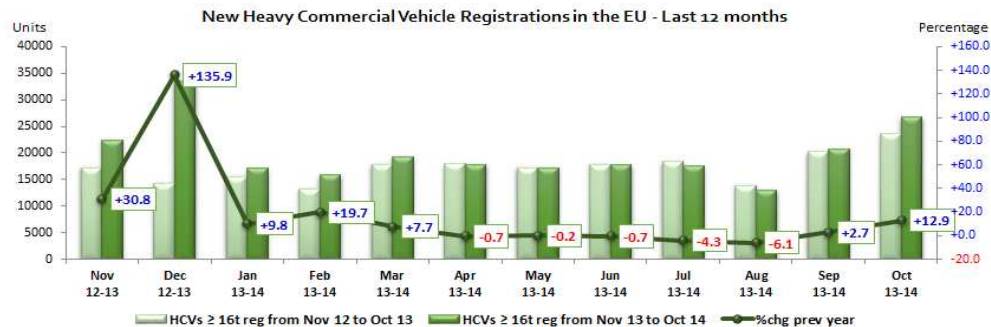
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) CV ≥ 18t

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>5</sup>) Estimates

(<sup>6</sup>) Member States before the 2004 enlargement (<sup>7</sup>) Member States joining the EU since 2004, (data for Malta and Bulgaria currently not available)





## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t<sup>2</sup>

\* ACEA started reporting data for Croatia as of January 2014.

27/11/14

	October '14	October '13	% Change	Jan-Oct '14	Jan-Oct '13	% Change
AUSTRIA	812	779	4,2%	6.135	5.897	4,0%
BELGIUM	720	785	-8,3%	6.813	6.272	8,6%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA*	54	58	-6,9%	766	490	56,3%
CYPRUS	2	1	100,0%	20	33	-39,4%
CZECH REPUBLIC	984	909	8,3%	7.524	6.480	16,1%
DENMARK	441	410	7,6%	3.034	2.959	2,5%
ESTONIA	97	97	0,0%	660	699	-5,6%
FINLAND	251	482	-47,9%	2.190	2.764	-20,8%
FRANCE	3.562	4.477	-20,4%	31.922	35.857	-11,0%
GERMANY	8.124	7.570	7,3%	73.106	68.976	6,0%
GREECE	54	71	-23,9%	310	277	11,9%
HUNGARY	486	519	-6,4%	3.801	3.514	8,2%
IRELAND	200	178	12,4%	1.758	1.433	22,7%
ITALY <sup>4</sup>	1.158	1.062	9,0%	10.546	10.035	5,1%
LATVIA	108	209	-48,3%	933	1.148	-18,7%
LITHUANIA <sup>3</sup>	259	367	-29,4%	1.968	2.720	-27,6%
LUXEMBURG	81	99	-18,2%	915	766	19,5%
NETHERLANDS	1.257	984	27,7%	8.511	8.885	-4,2%
POLAND	1.935	2.276	-15,0%	14.394	14.744	-2,4%
PORTUGAL	344	336	2,4%	2.260	1.643	37,6%
ROMANIA	473	348	35,9%	3.270	2.521	29,7%
SLOVAKIA	516	370	39,5%	3.149	2.852	10,4%
SLOVENIA <sup>3</sup>	120	129	-7,0%	1.185	856	38,4%
SPAIN	2.961	1.999	48,1%	12.704	9.909	28,2%
SWEDEN	487	435	12,0%	4.273	3.711	15,1%
UNITED KINGDOM	8.211	4.891	67,9%	33.268	36.760	-9,5%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>33.697</b>	<b>29.841</b>	<b>12,9%</b>	<b>235.415</b>	<b>232.201</b>	<b>1,4%</b>
EU 15 <sup>5</sup>	28.663	24.558	16,7%	197.745	196.144	0,8%
EU 13 <sup>6</sup>	5.034	5.283	-4,7%	37.670	36.057	4,5%
ICELAND	19	8	137,5%	105	74	41,9%
NORWAY	494	500	-1,2%	4.680	4.750	-1,5%
SWITZERLAND	368	276	33,3%	3.670	2.858	28,4%
EFTA	881	784	12,4%	8.455	7.682	10,1%
<b>EU28 + EFTA</b>	<b>34.578</b>	<b>30.625</b>	<b>12,9%</b>	<b>243.870</b>	<b>239.883</b>	<b>1,7%</b>
<b>EU15+EFTA</b>	<b>29.544</b>	<b>25.342</b>	<b>16,6%</b>	<b>206.200</b>	<b>203.826</b>	<b>1,2%</b>

(<sup>1</sup>) EU27; data for Malta and Bulgaria currently not available

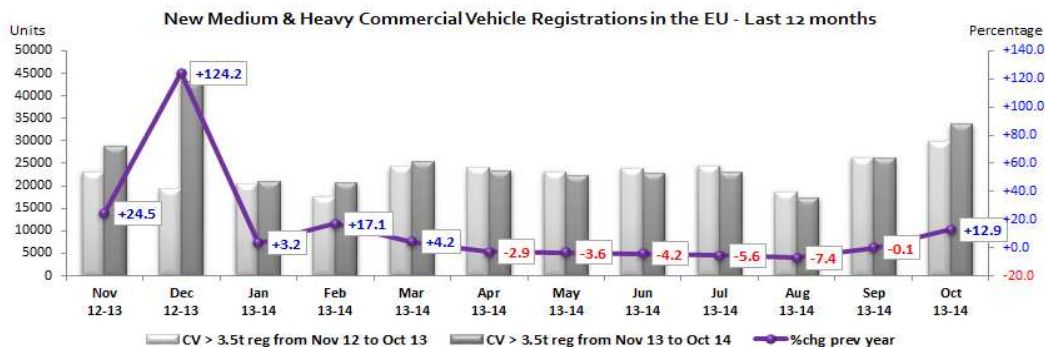
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) estimates

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>5</sup>) Member States before the 2004 enlargement

(<sup>6</sup>) Member States joining the EU since 2004 (data for Malta and Bulgaria currently not available)



## PROVISIONAL EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

\* ACEA started reporting data for Croatia as of January 2014.

27/11/14

	October '14	October '13	% Change	Jan-Oct '14	Jan-Oct '13	% Change
AUSTRIA	48	41	17,1%	710	495	43,4%
BELGIUM	70	50	40,0%	971	653	48,7%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA*	5	6	-16,7%	94	104	-9,6%
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	99	65	52,3%	695	650	6,9%
DENMARK	52	21	147,6%	362	316	14,6%
ESTONIA	7	44	-84,1%	87	109	-20,2%
FINLAND	61	24	154,2%	628	292	115,1%
FRANCE	465	569	-18,3%	4.983	5.685	-12,3%
GERMANY	513	551	-6,9%	4.194	4.172	0,5%
GREECE	5	10	-50,0%	165	81	103,7%
HUNGARY	29	10	190,0%	309	281	10,0%
IRELAND	21	21	0,0%	196	162	21,0%
ITALY <sup>3</sup>	158	256	-38,3%	1.752	1.918	-8,7%
LATVIA	9	16	-43,8%	160	178	-10,1%
LITHUANIA <sup>2</sup>	46	7	557,1%	253	160	58,1%
LUXEMBURG	13	5	160,0%	143	127	12,6%
NETHERLANDS	4	3	33,3%	362	339	6,8%
POLAND	102	75	36,0%	1.213	927	30,9%
PORTUGAL	18	7	157,1%	152	144	5,6%
ROMANIA	203	132	53,8%	1.001	771	29,8%
SLOVAKIA	15	22	-31,8%	305	180	69,4%
SLOVENIA <sup>2</sup>	23	16	43,8%	172	109	57,8%
SPAIN	126	133	-5,3%	1.541	1.391	10,8%
SWEDEN	134	58	131,0%	1.139	1.103	3,3%
UNITED KINGDOM	601	481	24,9%	5.626	5.840	-3,7%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>2.827</b>	<b>2.623</b>	<b>7,8%</b>	<b>27.213</b>	<b>26.187</b>	<b>3,9%</b>
<b>EU 15<sup>4</sup></b>	<b>2.289</b>	<b>2.230</b>	<b>2,6%</b>	<b>22.924</b>	<b>22.718</b>	<b>0,9%</b>
<b>EU 13<sup>5</sup></b>	<b>538</b>	<b>393</b>	<b>36,9%</b>	<b>4.289</b>	<b>3.469</b>	<b>23,6%</b>
ICELAND	1	1	0,0%	64	71	-9,9%
NORWAY	80	89	-10,1%	798	1.042	-23,4%
SWITZERLAND	48	47	2,1%	485	428	13,3%
<b>EFTA</b>	<b>129</b>	<b>137</b>	<b>-5,8%</b>	<b>1.347</b>	<b>1.541</b>	<b>-12,6%</b>
<b>EU28 + EFTA</b>	<b>2.956</b>	<b>2.760</b>	<b>7,1%</b>	<b>28.560</b>	<b>27.728</b>	<b>3,0%</b>
<b>EU15+EFTA</b>	<b>2.418</b>	<b>2.367</b>	<b>2,2%</b>	<b>24.271</b>	<b>24.259</b>	<b>0,0%</b>

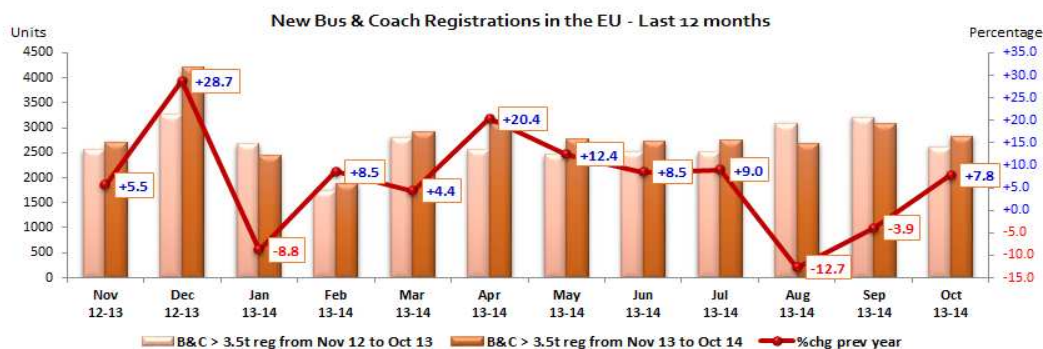
(<sup>1</sup>) EU27; data for Bulgaria, Malta and Cyprus currently not available

(<sup>2</sup>) estimates

(<sup>3</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>4</sup>) Member States before the 2004 enlargement

(<sup>5</sup>) Member States joining the EU since 2004 (data for Malta, Bulgaria and Cyprus currently not available)



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## PROVISIONAL EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

\* ACEA started reporting data for Croatia as of January 2014.

27/11/14

	October '14	October '13	% Change	Jan-Oct '14	Jan-Oct '13	% Change
AUSTRIA	3.710	3.739	-0,8%	33.405	32.346	3,3%
BELGIUM	5.338	5.467	-2,4%	53.431	53.546	-0,2%
BULGARIA <sup>4</sup>	360	291	23,7%	3.243	2.823	14,9%
CROATIA*	381	504	-24,4%	5.363	4.735	13,3%
CYPRUS <sup>3</sup>	119	61	95,1%	1.016	790	28,6%
CZECH REPUBLIC	2.332	2.176	7,2%	18.653	16.571	12,6%
DENMARK	3.165	2.456	28,9%	26.056	22.566	15,5%
ESTONIA	382	376	1,6%	3.181	3.087	3,0%
FINLAND	1.286	1.377	-6,6%	11.740	11.858	-1,0%
FRANCE	38.556	41.182	-6,4%	341.247	342.707	-0,4%
GERMANY	30.897	28.189	9,6%	263.753	244.755	7,8%
GREECE	559	351	59,3%	4.349	3.235	34,4%
HUNGARY	1.932	1.487	29,9%	16.444	12.219	34,6%
IRELAND	1.591	965	64,9%	17.853	12.150	46,9%
ITALY <sup>2</sup>	12.416	10.680	16,3%	108.609	92.808	17,0%
LATVIA	311	489	-36,4%	3.120	3.068	1,7%
LITHUANIA	506	524	-3,4%	3.900	4.252	-8,3%
LUXEMBURG	422	452	-6,6%	3.867	3.561	8,6%
NETHERLANDS	5.420	5.146	5,3%	53.579	52.957	1,2%
POLAND	6.424	6.730	-4,5%	52.092	49.330	5,6%
PORTUGAL	2.778	1.995	39,2%	22.393	14.400	55,5%
ROMANIA	1.753	1.377	27,3%	12.181	10.192	19,5%
SLOVAKIA	1.079	905	19,2%	8.031	7.258	10,7%
SLOVENIA	706	744	-5,1%	7.290	6.457	12,9%
SPAIN	14.691	10.407	41,2%	107.729	80.695	33,5%
SWEDEN	4.417	3.802	16,2%	39.448	35.108	12,4%
UNITED KINGDOM	35.382	27.845	27,1%	307.535	270.077	13,9%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>176.913</b>	<b>159.717</b>	<b>10,8%</b>	<b>1.529.508</b>	<b>1.393.551</b>	<b>9,8%</b>
EU 15 <sup>5</sup>	160.628	144.053	11,5%	1.394.994	1.272.769	9,6%
EU 13 <sup>6</sup>	16.285	15.664	4,0%	134.514	120.782	11,4%
ICELAND	101	51	98,0%	882	642	37,4%
NORWAY	3.331	3.181	4,7%	29.893	31.126	-4,0%
SWITZERLAND	2.773	2.799	-0,9%	28.201	27.589	2,2%
EFTA	6.205	6.031	2,9%	58.976	59.357	-0,6%
<b>EU28 + EFTA</b>	<b>183.118</b>	<b>165.748</b>	<b>10,5%</b>	<b>1.588.484</b>	<b>1.452.908</b>	<b>9,3%</b>
<b>EU15+EFTA</b>	<b>166.833</b>	<b>150.084</b>	<b>11,2%</b>	<b>1.453.970</b>	<b>1.332.126</b>	<b>9,1%</b>

(<sup>1</sup>) EU27; data for Malta currently not available

(<sup>2</sup>) data for B&C n.a.

(<sup>3</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>4</sup>) data for MCV+HCV and MBC+HBC n.a.

(<sup>5</sup>) Member States before the 2004 enlargement (<sup>6</sup>) Member States joining the EU since 2004 (data for Malta currently not available)

